

## Multifamily Monthly Sales

	July 2020	August 2020	September 2020
SOLD	148	175	189
<b>DOM</b>	<b>43</b>	<b>47</b>	<b>46</b>
MEDIAN	\$300,000	\$310,000	\$327,000
<b>LISTINGS</b>	<b>375</b>	<b>436</b>	<b>517</b>
<b>Pendings</b>	<b>387</b>	<b>421</b>	<b>437</b>
<b>Distressed Sales</b>	<b>8</b>	<b>0</b>	<b>6</b>
<b>Med. SP w/o distr</b>	<b>\$304,950</b>	<b>\$310,000</b>	<b>\$329,000</b>
% CHANGE 2019-20			
SOLD	-27.09%	-10.71%	18.87%
<b>DOM</b>	<b>2.38%</b>	<b>9.30%</b>	<b>-4.17%</b>
MEDIAN	11.11%	12.73%	18.91%
<b>LISTINGS</b>	<b>-26.61%</b>	<b>-13.15%</b>	<b>-2.64%</b>
<b>Pendings</b>	<b>4.31%</b>	<b>7.95%</b>	<b>15.00%</b>
<b>Distressed Sales</b>	<b>166.67%</b>	<b>-100.00%</b>	<b>20.00%</b>
<b>Med. SP w/o distr</b>	<b>12.68%</b>	<b>11.51%</b>	<b>18.99%</b>
	July 2019	August 2019	September 2019
SOLD	203	196	159
<b>DOM</b>	<b>42</b>	<b>43</b>	<b>48</b>
MEDIAN	\$270,000	\$275,000	\$275,000
<b>LISTINGS</b>	<b>511</b>	<b>502</b>	<b>531</b>
<b>Pendings</b>	<b>371</b>	<b>390</b>	<b>380</b>
<b>Distressed Sales</b>	<b>3</b>	<b>7</b>	<b>5</b>
<b>Med. SP w/o distr</b>	<b>\$270,625</b>	<b>\$278,000</b>	<b>\$276,500</b>
% CHANGE 218-19			
SOLD	18.71%	-7.98%	-4.22%
<b>DOM</b>	<b>2.44%</b>	<b>-2.27%</b>	<b>0.00%</b>
MEDIAN	8.00%	10.04%	7.86%
<b>LISTINGS</b>	<b>-24.96%</b>	<b>-25.30%</b>	<b>-24.89%</b>
<b>Pendings</b>	<b>6.92%</b>	<b>20.00%</b>	<b>21.41%</b>
<b>Distressed Sales</b>	<b>-66.67%</b>	<b>-36.36%</b>	<b>0.00%</b>
<b>Med. SP w/o distr</b>	<b>8.25%</b>	<b>11.20%</b>	<b>7.59%</b>
	July 2018	August 2018	September 2018
SOLD	171	213	166
<b>DOM</b>	<b>41</b>	<b>44</b>	<b>48</b>
MEDIAN	\$250,000	\$249,900	\$254,950
<b>LISTINGS</b>	<b>681</b>	<b>672</b>	<b>707</b>
<b>Pendings</b>	<b>347</b>	<b>325</b>	<b>313</b>
<b>Distressed Sales</b>	<b>9</b>	<b>11</b>	<b>5</b>
<b>Med. SP w/o distr</b>	<b>\$250,000</b>	<b>\$250,000</b>	<b>\$257,000</b>
% CHANGE 2016-17			
SOLD	20.42%	23.12%	9.93%
<b>DOM</b>	<b>24.24%</b>	<b>-18.52%</b>	<b>-2.04%</b>
MEDIAN	9.67%	13.59%	15.94%
<b>LISTINGS</b>	<b>24.50%</b>	<b>22.40%</b>	<b>36.22%</b>
<b>Pendings</b>	<b>-15.37%</b>	<b>-20.73%</b>	<b>-26.18%</b>
<b>Distressed Sales</b>	<b>-50.00%</b>	<b>-21.43%</b>	<b>-64.29%</b>
<b>Med. SP w/o distr</b>	<b>6.38%</b>	<b>12.61%</b>	<b>13.02%</b>

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.