

## Condo Monthly Sales

2012	July	August	September
SOLD	97	107	114
<b>DOM</b>	<b>111</b>	<b>128</b>	<b>128</b>
MEDIAN	\$157,500	\$203,000	\$187,200
<b>LISTINGS</b>	<b>1222</b>	<b>1171</b>	<b>1117</b>
<b>Pendings</b>	<b>244</b>	<b>258</b>	<b>232</b>
<b>Distressed Sales</b>	<b>24</b>	<b>16</b>	<b>25</b>
<b>Med. SP w/o distr</b>	<b>\$201,000</b>	<b>\$229,500</b>	<b>\$229,900</b>
% CHANGE 2011-12			
SOLD	0.00%	4.90%	2.70%
<b>DOM</b>	<b>-9.76%</b>	<b>15.32%</b>	<b>23.08%</b>
MEDIAN	-34.92%	6.84%	2.86%
<b>LISTINGS</b>	<b>-12.40%</b>	<b>-14.15%</b>	<b>-16.70%</b>
<b>Pendings</b>	<b>-2.01%</b>	<b>4.88%</b>	<b>3.11%</b>
<b>Distressed Sales</b>	<b>71%</b>	<b>-27%</b>	<b>-14%</b>
<b>Med. SP w/o distr</b>	<b>-22.69%</b>	<b>9.29%</b>	<b>-0.91%</b>
2011	July	August	September
SOLD	97	102	111
<b>DOM</b>	<b>123</b>	<b>111</b>	<b>104</b>
MEDIAN	\$242,000	\$190,000	\$182,000
<b>LISTINGS</b>	<b>1,395</b>	<b>1,364</b>	<b>1,341</b>
<b>Pendings</b>	<b>249</b>	<b>246</b>	<b>225</b>
<b>Distressed Sales</b>	<b>14</b>	<b>22</b>	<b>29</b>
<b>Med. SP w/o distr</b>	<b>\$260,000</b>	<b>\$210,000</b>	<b>\$232,000</b>
% CHANGE 2010-11			
SOLD	-2.02%	-0.97%	7.77%
<b>DOM</b>	<b>-13.99%</b>	<b>1.83%</b>	<b>-4.59%</b>
MEDIAN	5.22%	-7.32%	-11.22%
<b>LISTINGS</b>	<b>-7.19%</b>	<b>-6.89%</b>	<b>-8.46%</b>
<b>Pendings</b>	<b>2.47%</b>	<b>8.85%</b>	<b>-0.44%</b>
<b>Distressed Sales</b>	<b>-22%</b>	<b>29%</b>	<b>71%</b>
<b>Med. SP w/o distr</b>	<b>-1.85%</b>	<b>-3.89%</b>	<b>6.18%</b>
2010	July	August	September
SOLD	99	103	103
<b>DOM</b>	<b>143</b>	<b>109</b>	<b>109</b>
MEDIAN	\$230,000	\$205,000	\$205,000
<b>LISTINGS</b>	<b>1,503</b>	<b>1,465</b>	<b>1,465</b>
<b>Pendings</b>	<b>243</b>	<b>226</b>	<b>226</b>
<b>Distressed Sales</b>	<b>18</b>	<b>17</b>	<b>17</b>
<b>Med. SP w/o distr</b>	<b>\$264,900</b>	<b>\$218,500</b>	<b>\$218,500</b>
% CHANGE 2009-10			
SOLD	-17.50%	-14.88%	-3.74%
<b>DOM</b>	<b>15.32%</b>	<b>-12.80%</b>	<b>-18.05%</b>
MEDIAN	35.29%	9.63%	13.89%
<b>LISTINGS</b>	<b>4.45%</b>	<b>4.64%</b>	<b>8.36%</b>
<b>Pendings</b>	<b>-7.60%</b>	<b>-17.82%</b>	<b>-17.52%</b>
<b>Distressed Sales</b>	<b>-35.71%</b>	<b>-46.88%</b>	<b>-29.17%</b>
<b>Med. SP w/o distr</b>	<b>42.52%</b>	<b>9.25%</b>	<b>-4.79%</b>

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.