

### Condo Monthly Sales

2011	July	August	September
SOLD	97	102	111
<b>DOM</b>	<b>123</b>	<b>111</b>	<b>104</b>
MEDIAN	\$242,000	\$190,000	\$182,000
<b>LISTINGS</b>	<b>1,395</b>	<b>1,364</b>	<b>1,341</b>
<b>Pendings</b>	<b>249</b>	<b>246</b>	<b>225</b>
<b>Distressed Sales</b>	<b>14</b>	<b>22</b>	<b>29</b>
<b>Med. SP w/o distr</b>	<b>\$260,000</b>	<b>\$210,000</b>	<b>\$232,000</b>
% CHANGE 2010-11			
SOLD	-2.02%	-0.97%	7.77%
<b>DOM</b>	<b>-13.99%</b>	<b>1.83%</b>	<b>-4.59%</b>
MEDIAN	5.22%	-7.32%	-11.22%
<b>LISTINGS</b>	<b>-7.19%</b>	<b>-6.89%</b>	<b>-8.46%</b>
<b>Pendings</b>	<b>2.47%</b>	<b>8.85%</b>	<b>-0.44%</b>
<b>Distressed Sales</b>	<b>-22.22%</b>	<b>29.41%</b>	<b>70.59%</b>
<b>Med. SP w/o distr</b>	<b>-1.85%</b>	<b>-3.89%</b>	<b>6.18%</b>
2010	July	August	September
SOLD	99	103	103
<b>DOM</b>	<b>143</b>	<b>109</b>	<b>109</b>
MEDIAN	\$230,000	\$205,000	\$205,000
<b>LISTINGS</b>	<b>1,503</b>	<b>1,465</b>	<b>1,465</b>
<b>Pendings</b>	<b>243</b>	<b>226</b>	<b>226</b>
<b>Distressed Sales</b>	<b>18</b>	<b>17</b>	<b>17</b>
<b>Med. SP w/o distr</b>	<b>\$264,900</b>	<b>\$218,500</b>	<b>\$218,500</b>
% CHANGE 2009-10			
SOLD	-17.50%	-14.88%	-3.74%
<b>DOM</b>	<b>15.32%</b>	<b>-12.80%</b>	<b>-18.05%</b>
MEDIAN	35.29%	9.63%	13.89%
<b>LISTINGS</b>	<b>4.45%</b>	<b>4.64%</b>	<b>8.36%</b>
<b>Pendings</b>	<b>-7.60%</b>	<b>-17.82%</b>	<b>-17.52%</b>
<b>Distressed Sales</b>	<b>-36%</b>	<b>-47%</b>	<b>-29%</b>
<b>Med. SP w/o distr</b>	<b>42.52%</b>	<b>9.25%</b>	<b>-4.79%</b>
2009	July	August	September
SOLD	120	121	107
<b>DOM</b>	<b>124</b>	<b>125</b>	<b>133</b>
MEDIAN	\$170,000	\$187,000	\$180,000
<b>LISTINGS</b>	<b>1,439</b>	<b>1,400</b>	<b>1,352</b>
<b>Pendings</b>	<b>263</b>	<b>275</b>	<b>274</b>
<b>Distressed Sales</b>	<b>28</b>	<b>32</b>	<b>24</b>
<b>Med. SP w/o distr</b>	<b>\$185,875</b>	<b>\$200,000</b>	<b>\$229,500</b>
% CHANGE 2008-09			
SOLD	6.19%	-6.20%	13.83%
<b>DOM</b>	<b>-8.15%</b>	<b>12.61%</b>	<b>3.91%</b>
MEDIAN	-24.44%	-19.57%	-5.31%
<b>LISTINGS</b>	<b>-19.20%</b>	<b>-19.82%</b>	<b>-21.07%</b>
<b>Pendings</b>	<b>16.89%</b>	<b>26.73%</b>	<b>28.64%</b>
<b>Distressed Sales</b>	<b>154.55%</b>	<b>68.42%</b>	<b>20.00%</b>
<b>Median w/o Distr.</b>	<b>-20.87%</b>	<b>-16.49%</b>	<b>17.69%</b>