

Multifamily Monthly Sales

| | August 2020 | September 2020 | October 2020 |
|--------------------------|------------------|------------------|------------------|
| SOLD | 175 | 189 | 216 |
| DOM | 47 | 46 | 31 |
| MEDIAN | \$310,000 | \$327,000 | \$330,000 |
| LISTINGS | 436 | 517 | 493 |
| Pendings | 421 | 437 | 437 |
| Distressed Sales | 0 | 6 | 4 |
| Med. SP w/o distr | \$310,000 | \$329,000 | \$330,000 |
| | | | |
| % CHANGE 2019-20 | | | |
| SOLD | -10.71% | 18.87% | 14.89% |
| DOM | 9.30% | -4.17% | -36.73% |
| MEDIAN | 12.73% | 18.91% | 20.00% |
| LISTINGS | -13.15% | -2.64% | -5.19% |
| Pendings | 7.95% | 15.00% | 18.75% |
| Distressed Sales | -100.00% | 20.00% | -20.00% |
| Med. SP w/o distr | 11.51% | 18.99% | 19.57% |
| | | | |
| | August 2019 | September 2019 | October 2019 |
| SOLD | 196 | 159 | 188 |
| DOM | 43 | 48 | 49 |
| MEDIAN | \$275,000 | \$275,000 | \$275,000 |
| LISTINGS | 502 | 531 | 520 |
| Pendings | 390 | 380 | 368 |
| Distressed Sales | 7 | 5 | 5 |
| Med. SP w/o distr | \$278,000 | \$276,500 | \$276,000 |
| | | | |
| % CHANGE 218-19 | | | |
| SOLD | -7.98% | -4.22% | -1.05% |
| DOM | -2.27% | 0.00% | -5.77% |
| MEDIAN | 10.04% | 7.86% | 9.58% |
| LISTINGS | -25.30% | -24.89% | -17.07% |
| Pendings | 20.00% | 21.41% | 3.95% |
| Distressed Sales | -36.36% | 0.00% | -28.57% |
| Med. SP w/o distr | 11.20% | 7.59% | 8.24% |
| | | | |
| | August 2018 | September 2018 | October 2018 |
| SOLD | 213 | 166 | 190 |
| DOM | 44 | 48 | 52 |
| MEDIAN | \$249,900 | \$254,950 | \$250,950 |
| LISTINGS | 672 | 707 | 627 |
| Pendings | 325 | 313 | 354 |
| Distressed Sales | 11 | 5 | 7 |
| Med. SP w/o distr | \$250,000 | \$257,000 | \$255,000 |
| | | | |
| % CHANGE 2016-17 | | | |
| SOLD | 23.12% | 9.93% | 6.74% |
| DOM | -18.52% | -2.04% | 92.59% |
| MEDIAN | 13.59% | 15.94% | 14.35% |
| LISTINGS | 22.40% | 36.22% | 13.59% |
| Pendings | -20.73% | -26.18% | -3.01% |
| Distressed Sales | -21.43% | -64.29% | -53.33% |
| Med. SP w/o distr | 12.61% | 13.02% | 11.84% |

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.