

## Multifamily Monthly Sales

	August 2019	September 2019	October 2019
SOLD	196	159	188
<b>DOM</b>	<b>43</b>	<b>48</b>	<b>49</b>
MEDIAN	\$275,000	\$275,000	\$275,000
<b>LISTINGS</b>	<b>502</b>	<b>531</b>	<b>520</b>
<b>Pendings</b>	<b>390</b>	<b>380</b>	<b>368</b>
<b>Distressed Sales</b>	<b>7</b>	<b>5</b>	<b>5</b>
<b>Med. SP w/o distr</b>	<b>\$278,000</b>	<b>\$276,500</b>	<b>\$276,000</b>
% CHANGE 2018-19			
SOLD	-7.98%	-4.22%	-1.05%
<b>DOM</b>	<b>-2.27%</b>	<b>0.00%</b>	<b>-5.77%</b>
MEDIAN	10.04%	7.86%	9.58%
<b>LISTINGS</b>	<b>-25.30%</b>	<b>-24.89%</b>	<b>-17.07%</b>
<b>Pendings</b>	<b>20.00%</b>	<b>21.41%</b>	<b>3.95%</b>
<b>Distressed Sales</b>	<b>-36.36%</b>	<b>0.00%</b>	<b>-28.57%</b>
<b>Med. SP w/o distr</b>	<b>11.20%</b>	<b>7.59%</b>	<b>8.24%</b>
	August 2018	September 2018	October 2018
SOLD	213	166	190
<b>DOM</b>	<b>44</b>	<b>48</b>	<b>52</b>
MEDIAN	\$249,900	\$254,950	\$250,950
<b>LISTINGS</b>	<b>672</b>	<b>707</b>	<b>627</b>
<b>Pendings</b>	<b>325</b>	<b>313</b>	<b>354</b>
<b>Distressed Sales</b>	<b>11</b>	<b>5</b>	<b>7</b>
<b>Med. SP w/o distr</b>	<b>\$250,000</b>	<b>\$257,000</b>	<b>\$255,000</b>
% CHANGE 2017-18			
SOLD	23.12%	9.93%	6.74%
<b>DOM</b>	<b>-18.52%</b>	<b>-2.04%</b>	<b>92.59%</b>
MEDIAN	13.59%	15.94%	14.35%
<b>LISTINGS</b>	<b>22.40%</b>	<b>36.22%</b>	<b>13.59%</b>
<b>Pendings</b>	<b>-20.73%</b>	<b>-26.18%</b>	<b>-3.01%</b>
<b>Distressed Sales</b>	<b>-21.43%</b>	<b>-64.29%</b>	<b>-53.33%</b>
<b>Med. SP w/o distr</b>	<b>12.61%</b>	<b>13.02%</b>	<b>11.84%</b>
	August 2017	September 2017	October 2017
SOLD	173	151	178
<b>DOM</b>	<b>54</b>	<b>49</b>	<b>27</b>
MEDIAN	\$220,000	\$219,900	\$219,450
<b>LISTINGS</b>	<b>549</b>	<b>519</b>	<b>552</b>
<b>Pendings</b>	<b>410</b>	<b>424</b>	<b>365</b>
<b>Distressed Sales</b>	<b>14</b>	<b>14</b>	<b>15</b>
<b>Med. SP w/o distr</b>	<b>\$222,000</b>	<b>\$227,400</b>	<b>\$228,000</b>
% CHANGE 2016-17			
SOLD	6.79%	15.27%	7.88%
<b>DOM</b>	<b>-28.00%</b>	<b>-19.67%</b>	<b>-55.00%</b>
MEDIAN	11.25%	22.17%	21.92%
<b>LISTINGS</b>	<b>-23.96%</b>	<b>-23.45%</b>	<b>-13.07%</b>
<b>Pendings</b>	<b>-6.61%</b>	<b>-8.42%</b>	<b>-14.92%</b>
<b>Distressed Sales</b>	<b>-6.67%</b>	<b>-39.13%</b>	<b>-48.28%</b>
<b>Med. SP w/o distr</b>	<b>8.29%</b>	<b>15.75%</b>	<b>14.00%</b>

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.