

Multifamily Monthly Sales

	August 2018	September 2018	October 2018
SOLD	213	166	190
DOM	44	48	52
MEDIAN	\$249,900	\$254,950	\$250,950
LISTINGS	672	707	627
Pendings	325	313	354
Distressed Sales	11	5	7
Med. SP w/o distr	\$250,000	\$257,000	\$255,000
% CHANGE 2017-18			
SOLD	23.12%	9.93%	6.74%
DOM	-18.52%	-2.04%	92.59%
MEDIAN	13.59%	15.94%	14.35%
LISTINGS	22.40%	36.22%	13.59%
Pendings	-20.73%	-26.18%	-3.01%
Distressed Sales	-21.43%	-64.29%	-53.33%
Med. SP w/o distr	12.61%	13.02%	11.84%
	August 2017	September 2017	October 2017
SOLD	173	151	178
DOM	54	49	27
MEDIAN	\$220,000	\$219,900	\$219,450
LISTINGS	549	519	552
Pendings	410	424	365
Distressed Sales	14	14	15
Med. SP w/o distr	\$222,000	\$227,400	\$228,000
% CHANGE 2016-17			
SOLD	6.79%	15.27%	7.88%
DOM	-28.00%	-19.67%	-55.00%
MEDIAN	11.25%	22.17%	21.92%
LISTINGS	-23.96%	-23.45%	-13.07%
Pendings	-6.61%	-8.42%	-14.92%
Distressed Sales	-6.67%	-39.13%	-48.28%
Med. SP w/o distr	8.29%	15.75%	14.00%
	August 2016	September 2016	October 2016
SOLD	162	131	165
DOM	75	61	60
MEDIAN	\$197,750	\$180,000	\$180,000
LISTINGS	722	678	635
Pendings	439	463	429
Distressed Sales	15	23	29
Med. SP w/o distr	\$205,000	\$196,450	\$200,000
% CHANGE 2015-16			
SOLD	11.72%	-10.88%	26.92%
DOM	4.17%	3.39%	3.45%
MEDIAN	9.92%	2.86%	1.12%
LISTINGS	-15.16%	-17.72%	-16.88%
Pendings	8.40%	20.57%	10.00%
Distressed Sales	-42.31%	27.78%	-3.33%
Med. SP w/o distr	9.22%	7.06%	7.24%

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.