

## Multi - Family Monthly Sales

	August 2016	September 2016	October 2016
SOLD	162	131	165
<b>DOM</b>	<b>75</b>	<b>61</b>	<b>60</b>
MEDIAN	\$197,750	\$180,000	\$180,000
<b>LISTINGS</b>	<b>722</b>	<b>678</b>	<b>635</b>
<b>Pendings</b>	<b>439</b>	<b>463</b>	<b>429</b>
<b>Distressed Sales</b>	<b>15</b>	<b>23</b>	<b>29</b>
<b>Med. SP w/o distr</b>	<b>\$205,000</b>	<b>\$196,450</b>	<b>\$200,000</b>
% CHANGE 2015-16			
SOLD	11.72%	-10.88%	26.92%
<b>DOM</b>	<b>4.17%</b>	<b>3.39%</b>	<b>3.45%</b>
MEDIAN	9.92%	2.86%	1.12%
<b>LISTINGS</b>	<b>-15.16%</b>	<b>-17.72%</b>	<b>-16.88%</b>
<b>Pendings</b>	<b>8.40%</b>	<b>20.57%</b>	<b>10.00%</b>
<b>Distressed Sales</b>	<b>-42.31%</b>	<b>27.78%</b>	<b>-3.33%</b>
<b>Med. SP w/o distr</b>	<b>9.22%</b>	<b>7.06%</b>	<b>7.24%</b>
	August 2015	September 2015	October 2015
SOLD	145	147	130
<b>DOM</b>	<b>72</b>	<b>59</b>	<b>58</b>
MEDIAN	\$179,900	\$175,000	\$178,000
<b>LISTINGS</b>	<b>851</b>	<b>824</b>	<b>764</b>
<b>Pendings</b>	<b>405</b>	<b>384</b>	<b>390</b>
<b>Distressed Sales</b>	<b>26</b>	<b>18</b>	<b>30</b>
<b>Med. SP w/o distr</b>	<b>\$187,700</b>	<b>\$183,500</b>	<b>\$186,500</b>
% CHANGE 2014-15			
SOLD	42.16%	9.70%	-5.80%
<b>DOM</b>	<b>-1.37%</b>	<b>-1.67%</b>	<b>-14.71%</b>
MEDIAN	6.45%	20.27%	5.95%
<b>LISTINGS</b>	<b>-9.37%</b>	<b>-11.97%</b>	<b>-13.67%</b>
<b>Pendings</b>	<b>0.00%</b>	<b>-5.42%</b>	<b>-0.26%</b>
<b>Distressed Sales</b>	<b>-16.13%</b>	<b>-51.35%</b>	<b>-18.92%</b>
<b>Med. SP w/o distr</b>	<b>1.46%</b>	<b>11.28%</b>	<b>11.01%</b>
	August 2014	September 2014	October 2014
SOLD	102	134	138
<b>DOM</b>	<b>73</b>	<b>60</b>	<b>68</b>
MEDIAN	\$169,000	\$145,500	\$168,000
<b>LISTINGS</b>	<b>939</b>	<b>936</b>	<b>885</b>
<b>Pendings</b>	<b>405</b>	<b>406</b>	<b>391</b>
<b>Distressed Sales</b>	<b>31</b>	<b>37</b>	<b>37</b>
<b>Med. SP w/o distr</b>	<b>\$185,000</b>	<b>\$164,900</b>	<b>\$168,000</b>
% CHANGE 2013-14			
SOLD	-8.93%	6.35%	4.55%
<b>DOM</b>	<b>-8.75%</b>	<b>-24.05%</b>	<b>-9.33%</b>
MEDIAN	24.72%	4.30%	29.73%
<b>LISTINGS</b>	<b>27.93%</b>	<b>22.51%</b>	<b>16.75%</b>
<b>Pendings</b>	<b>-4.03%</b>	<b>-3.33%</b>	<b>4.83%</b>
<b>Distressed Sales</b>	<b>-24.39%</b>	<b>2.78%</b>	<b>-33.93%</b>
<b>Med. SP w/o distr</b>	<b>15.63%</b>	<b>9.93%</b>	<b>-0.88%</b>

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.