

### Condo Monthly Sales

2011	August	September	October
SOLD	102	111	91
<b>DOM</b>	<b>111</b>	<b>104</b>	<b>122</b>
MEDIAN	\$190,000	\$182,000	\$141,000
<b>LISTINGS</b>	<b>1,364</b>	<b>1,341</b>	<b>1,275</b>
<b>Pendings</b>	<b>246</b>	<b>225</b>	<b>245</b>
<b>Distressed Sales</b>	<b>22</b>	<b>29</b>	<b>31</b>
<b>Med. SP w/o distr</b>	<b>\$210,000</b>	<b>\$232,000</b>	<b>\$176,450</b>
% CHANGE 2010-11			
SOLD	-0.97%	7.77%	24.66%
<b>DOM</b>	<b>1.83%</b>	<b>-4.59%</b>	<b>14.02%</b>
MEDIAN	-7.32%	-11.22%	-18.73%
<b>LISTINGS</b>	<b>-6.89%</b>	<b>-8.46%</b>	<b>-9.45%</b>
<b>Pendings</b>	<b>8.85%</b>	<b>-0.44%</b>	<b>9.87%</b>
<b>Distressed Sales</b>	<b>29.41%</b>	<b>70.59%</b>	<b>138.46%</b>
<b>Med. SP w/o distr</b>	<b>-3.89%</b>	<b>6.18%</b>	<b>-4.35%</b>
2010	August	September	October
SOLD	103	103	73
<b>DOM</b>	<b>109</b>	<b>109</b>	<b>107</b>
MEDIAN	\$205,000	\$205,000	\$173,500
<b>LISTINGS</b>	<b>1,465</b>	<b>1,465</b>	<b>1,408</b>
<b>Pendings</b>	<b>226</b>	<b>226</b>	<b>223</b>
<b>Distressed Sales</b>	<b>17</b>	<b>17</b>	<b>13</b>
<b>Med. SP w/o distr</b>	<b>\$218,500</b>	<b>\$218,500</b>	<b>\$184,475</b>
% CHANGE 2009-10			
SOLD	-14.88%	-3.74%	-34.23%
<b>DOM</b>	<b>-12.80%</b>	<b>-18.05%</b>	<b>-20.15%</b>
MEDIAN	9.63%	13.89%	7.76%
<b>LISTINGS</b>	<b>4.64%</b>	<b>8.36%</b>	<b>5.31%</b>
<b>Pendings</b>	<b>-17.82%</b>	<b>-17.52%</b>	<b>-12.20%</b>
<b>Distressed Sales</b>	<b>-47%</b>	<b>-29%</b>	<b>-24%</b>
<b>Med. SP w/o distr</b>	<b>9.25%</b>	<b>-4.79%</b>	<b>1.64%</b>
2009	August	September	October
SOLD	121	107	111
<b>DOM</b>	<b>125</b>	<b>133</b>	<b>134</b>
MEDIAN	\$187,000	\$180,000	\$161,000
<b>LISTINGS</b>	<b>1,400</b>	<b>1,352</b>	<b>1,337</b>
<b>Pendings</b>	<b>275</b>	<b>274</b>	<b>254</b>
<b>Distressed Sales</b>	<b>32</b>	<b>24</b>	<b>17</b>
<b>Med. SP w/o distr</b>	<b>\$200,000</b>	<b>\$229,500</b>	<b>\$181,500</b>
% CHANGE 2008-09			
SOLD	-6.20%	13.83%	35.37%
<b>DOM</b>	<b>12.61%</b>	<b>3.91%</b>	<b>-10.07%</b>
MEDIAN	-19.57%	-5.31%	-29.23%
<b>LISTINGS</b>	<b>-19.82%</b>	<b>-21.07%</b>	<b>-18.72%</b>
<b>Pendings</b>	<b>26.73%</b>	<b>28.64%</b>	<b>23.30%</b>
<b>Distressed Sales</b>	<b>68.42%</b>	<b>20.00%</b>	<b>21.43%</b>
<b>Median w/o Distr.</b>	<b>-16.49%</b>	<b>17.69%</b>	<b>-22.77%</b>