

**Single Family Monthly Comparisons**

	September 2018	October 2018	November 2018
SOLD	854	970	924
<b>DOM</b>	<b>54</b>	<b>55</b>	<b>61</b>
MEDIAN	\$270,500	\$271,750	\$267,700
<b>LISTINGS</b>	<b>4061</b>	<b>3802</b>	<b>3371</b>
Average Sold price	\$371,924	\$359,791	\$351,097
<b>Pendings</b>	<b>990</b>	<b>893</b>	<b>747</b>
<b>Distressed Sales</b>	<b>32</b>	<b>43</b>	<b>36</b>
<b>Med. SP w/o distr</b>	<b>\$275,000</b>	<b>\$279,000</b>	<b>\$271,500</b>
% CHANGE 2017-18			
SOLD	-12.86%	-6.55%	2.10%
<b>DOM</b>	<b>-1.82%</b>	<b>-6.78%</b>	<b>-3.17%</b>
MEDIAN	3.52%	2.57%	3.36%
<b>LISTINGS</b>	<b>7.07%</b>	<b>5.17%</b>	<b>6.88%</b>
Average Sold price	12.35%	3.06%	-1.69%
<b>Pendings</b>	<b>-18.05%</b>	<b>-18.37%</b>	<b>-27.76%</b>
<b>Distressed Sales</b>	<b>-50.77%</b>	<b>-20.37%</b>	<b>-36.84%</b>
<b>Med. SP w/o distr</b>	<b>1.85%</b>	<b>3.33%</b>	<b>2.07%</b>
	September 2017	October 2017	November 2017
SOLD	980	980	905
<b>DOM</b>	<b>55</b>	<b>55</b>	<b>63</b>
MEDIAN	\$261,300	\$261,300	\$259,000
<b>LISTINGS</b>	<b>3793</b>	<b>3793</b>	<b>3154</b>
Average Sold price	\$331,055	\$331,055	\$357,143
<b>Pendings</b>	<b>1208</b>	<b>1208</b>	<b>1034</b>
<b>Distressed Sales</b>	<b>65</b>	<b>65</b>	<b>57</b>
<b>Med. SP w/o distr</b>	<b>\$270,000</b>	<b>\$270,000</b>	<b>\$266,000</b>
% CHANGE 2016-17			
SOLD	-4.30%	8.58%	0.78%
<b>DOM</b>	<b>-23.61%</b>	<b>-19.18%</b>	<b>-14.86%</b>
MEDIAN	13.12%	12.74%	5.71%
<b>LISTINGS</b>	<b>-13.10%</b>	<b>-8.71%</b>	<b>-8.29%</b>
Average Sold price	5.48%	15.02%	12.40%
<b>Pendings</b>	<b>-13.47%</b>	<b>-18.24%</b>	<b>-18.97%</b>
<b>Distressed Sales</b>	<b>-43.97%</b>	<b>-45.45%</b>	<b>-37.36%</b>
<b>Med. SP w/o distr</b>	<b>11.13%</b>	<b>9.53%</b>	<b>4.31%</b>
	September 2016	October 2016	November 2016
SOLD	1024	956	898
<b>DOM</b>	<b>72</b>	<b>73</b>	<b>74</b>
MEDIAN	\$231,000	\$235,000	\$245,000
<b>LISTINGS</b>	<b>4365</b>	<b>3960</b>	<b>3439</b>
Average Sold price	\$313,850	\$303,526	\$317,735
<b>Pendings</b>	<b>1396</b>	<b>1338</b>	<b>1276</b>
<b>Distressed Sales</b>	<b>116</b>	<b>99</b>	<b>91</b>
<b>Med. SP w/o distr</b>	<b>\$242,950</b>	<b>\$246,500</b>	<b>\$255,000</b>
% CHANGE 2015-16			
SOLD	9.87%	4.82%	18.78%
<b>DOM</b>	<b>16.13%</b>	<b>10.61%</b>	<b>-7.50%</b>
MEDIAN	0.43%	4.56%	11.36%
<b>LISTINGS</b>	<b>-12.72%</b>	<b>-15.91%</b>	<b>-20.38%</b>
Average Sold price	4.82%	4.25%	13.17%
<b>Pendings</b>	<b>-0.50%</b>	<b>1.36%</b>	<b>3.57%</b>
<b>Distressed Sales</b>	<b>34.88%</b>	<b>12.50%</b>	<b>12.35%</b>
<b>Med. SP w/o distr</b>	<b>1.65%</b>	<b>4.92%</b>	<b>10.87%</b>