

Multifamily Monthly Sales

	September 2018	October 2018	November 2018
SOLD	166	190	183
DOM	48	52	54
MEDIAN	\$254,950	\$250,950	\$250,000
LISTINGS	707	627	566
Pendings	313	354	337
Distressed Sales	5	7	6
Med. SP w/o distr	\$257,000	\$255,000	\$255,000
% CHANGE 2017-18			
SOLD	9.93%	6.74%	25.34%
DOM	-2.04%	92.59%	17.39%
MEDIAN	15.94%	14.35%	7.69%
LISTINGS	36.22%	13.59%	15.98%
Pendings	-26.18%	-3.01%	-11.78%
Distressed Sales	-64.29%	-53.33%	-53.85%
Med. SP w/o distr	13.02%	11.84%	6.25%
	September 2017	October 2017	November 2017
SOLD	151	178	146
DOM	49	27	46
MEDIAN	\$219,900	\$219,450	\$232,150
LISTINGS	519	552	488
Pendings	424	365	382
Distressed Sales	14	15	13
Med. SP w/o distr	\$227,400	\$228,000	\$240,000
% CHANGE 2016-17			
SOLD	15.27%	7.88%	-9.88%
DOM	-19.67%	-55.00%	-25.81%
MEDIAN	22.17%	21.92%	26.86%
LISTINGS	-23.45%	-13.07%	-17.71%
Pendings	-8.42%	-14.92%	-1.55%
Distressed Sales	-39.13%	-48.28%	-59.38%
Med. SP w/o distr	15.75%	14.00%	18.81%
	September 2016	October 2016	November 2016
SOLD	131	165	162
DOM	61	60	62
MEDIAN	\$180,000	\$180,000	\$183,000
LISTINGS	678	635	593
Pendings	463	429	388
Distressed Sales	23	29	32
Med. SP w/o distr	\$196,450	\$200,000	\$202,000
% CHANGE 2015-16			
SOLD	-10.88%	26.92%	42.11%
DOM	3.39%	3.45%	-36.08%
MEDIAN	2.86%	1.12%	4.57%
LISTINGS	-17.72%	-16.88%	-17.64%
Pendings	20.57%	10.00%	5.15%
Distressed Sales	27.78%	-3.33%	45.45%
Med. SP w/o distr	7.06%	7.24%	7.05%

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.