

## Condo Monthly Sales

	September 2018	October 2018	November 2018
SOLD	211	215	200
<b>DOM</b>	<b>59</b>	<b>47</b>	<b>61</b>
MEDIAN	\$223,000	\$197,500	\$223,000
<b>LISTINGS</b>	<b>877</b>	<b>844</b>	<b>789</b>
<b>Pendings</b>	<b>279</b>	<b>256</b>	<b>232</b>
<b>Distressed Sales</b>	<b>4</b>	<b>4</b>	<b>3</b>
<b>Med. SP w/o distr</b>	<b>\$223,000</b>	<b>\$202,000</b>	<b>\$224,000</b>
% CHANGE 2017-18			
SOLD	2.43%	-2.71%	14.29%
<b>DOM</b>	<b>-9.23%</b>	<b>-29.85%</b>	<b>-22.78%</b>
MEDIAN	-2.19%	-1.20%	-2.62%
<b>LISTINGS</b>	<b>3.18%</b>	<b>6.70%</b>	<b>9.28%</b>
<b>Pendings</b>	<b>1.82%</b>	<b>4.49%</b>	<b>0.43%</b>
<b>Distressed Sales</b>	<b>-42.86%</b>	<b>-33.33%</b>	<b>-50.00%</b>
<b>Med. SP w/o distr</b>	<b>-5.73%</b>	<b>-1.39%</b>	<b>-2.61%</b>
	September 2017	October 2017	November 2017
SOLD	206	221	175
<b>DOM</b>	<b>65</b>	<b>67</b>	<b>79</b>
MEDIAN	\$228,000	\$199,900	\$229,000
<b>LISTINGS</b>	<b>850</b>	<b>791</b>	<b>722</b>
<b>Pendings</b>	<b>274</b>	<b>245</b>	<b>231</b>
<b>Distressed Sales</b>	<b>7</b>	<b>6</b>	<b>6</b>
<b>Med. SP w/o distr</b>	<b>\$236,550</b>	<b>\$204,850</b>	<b>\$230,000</b>
% CHANGE 2016-17			
SOLD	18.39%	44.44%	6.06%
<b>DOM</b>	<b>-8.45%</b>	<b>-29.47%</b>	<b>5.33%</b>
MEDIAN	23.24%	-8.30%	1.78%
<b>LISTINGS</b>	<b>-5.24%</b>	<b>-7.16%</b>	<b>-5.87%</b>
<b>Pendings</b>	<b>0.37%</b>	<b>-8.92%</b>	<b>-9.41%</b>
<b>Distressed Sales</b>	<b>-58.82%</b>	<b>-45.45%</b>	<b>-14.29%</b>
<b>Med. SP w/o distr</b>	<b>21.00%</b>	<b>-8.34%</b>	<b>-6.12%</b>
	September 2016	October 2016	November 2016
SOLD	174	153	165
<b>DOM</b>	<b>71</b>	<b>95</b>	<b>75</b>
MEDIAN	\$185,000	\$218,000	\$225,000
<b>LISTINGS</b>	<b>897</b>	<b>852</b>	<b>767</b>
<b>Pendings</b>	<b>273</b>	<b>269</b>	<b>255</b>
<b>Distressed Sales</b>	<b>17</b>	<b>11</b>	<b>7</b>
<b>Med. SP w/o distr</b>	<b>\$195,500</b>	<b>\$223,500</b>	<b>\$245,000</b>
% CHANGE 2015-16			
SOLD	7.41%	-4.97%	46.02%
<b>DOM</b>	<b>-17.44%</b>	<b>3.26%</b>	<b>-26.47%</b>
MEDIAN	-7.50%	5.06%	11.94%
<b>LISTINGS</b>	<b>-3.03%</b>	<b>-0.23%</b>	<b>-3.52%</b>
<b>Pendings</b>	<b>16.17%</b>	<b>11.62%</b>	<b>6.25%</b>
<b>Distressed Sales</b>	<b>41.67%</b>	<b>-26.67%</b>	<b>-56.25%</b>
<b>Med. SP w/o distr</b>	<b>-10.91%</b>	<b>1.82%</b>	<b>13.95%</b>

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.