

## Multi - Family Monthly Sales

	September 2016	October 2016	November 2016
SOLD	131	165	162
<b>DOM</b>	<b>61</b>	<b>60</b>	<b>62</b>
MEDIAN	\$180,000	\$180,000	\$183,000
<b>LISTINGS</b>	<b>678</b>	<b>635</b>	<b>593</b>
<b>Pendings</b>	<b>463</b>	<b>429</b>	<b>388</b>
<b>Distressed Sales</b>	<b>23</b>	<b>29</b>	<b>32</b>
<b>Med. SP w/o distr</b>	<b>\$196,450</b>	<b>\$200,000</b>	<b>\$202,000</b>
% CHANGE 2015-16			
SOLD	-10.88%	26.92%	42.11%
<b>DOM</b>	<b>3.39%</b>	<b>3.45%</b>	<b>-36.08%</b>
MEDIAN	2.86%	1.12%	4.57%
<b>LISTINGS</b>	<b>-17.72%</b>	<b>-16.88%</b>	<b>-17.64%</b>
<b>Pendings</b>	<b>20.57%</b>	<b>10.00%</b>	<b>5.15%</b>
<b>Distressed Sales</b>	<b>27.78%</b>	<b>-3.33%</b>	<b>45.45%</b>
<b>Med. SP w/o distr</b>	<b>7.06%</b>	<b>7.24%</b>	<b>7.05%</b>
	September 2015	October 2015	November 2015
SOLD	147	130	114
<b>DOM</b>	<b>59</b>	<b>58</b>	<b>97</b>
MEDIAN	\$175,000	\$178,000	\$175,000
<b>LISTINGS</b>	<b>824</b>	<b>764</b>	<b>720</b>
<b>Pendings</b>	<b>384</b>	<b>390</b>	<b>369</b>
<b>Distressed Sales</b>	<b>18</b>	<b>30</b>	<b>22</b>
<b>Med. SP w/o distr</b>	<b>\$183,500</b>	<b>\$186,500</b>	<b>\$188,700</b>
% CHANGE 2014-15			
SOLD	9.70%	-5.80%	32.56%
<b>DOM</b>	<b>-1.67%</b>	<b>-14.71%</b>	<b>27.63%</b>
MEDIAN	20.27%	5.95%	15.13%
<b>LISTINGS</b>	<b>-11.97%</b>	<b>-13.67%</b>	<b>-9.43%</b>
<b>Pendings</b>	<b>-5.42%</b>	<b>-0.26%</b>	<b>-3.66%</b>
<b>Distressed Sales</b>	<b>-51.35%</b>	<b>-18.92%</b>	<b>-8.33%</b>
<b>Med. SP w/o distr</b>	<b>11.28%</b>	<b>11.01%</b>	<b>13.50%</b>
	September 2014	October 2014	November 2014
SOLD	134	138	86
<b>DOM</b>	<b>60</b>	<b>68</b>	<b>76</b>
MEDIAN	\$145,500	\$168,000	\$152,000
<b>LISTINGS</b>	<b>936</b>	<b>885</b>	<b>795</b>
<b>Pendings</b>	<b>406</b>	<b>391</b>	<b>383</b>
<b>Distressed Sales</b>	<b>37</b>	<b>37</b>	<b>24</b>
<b>Med. SP w/o distr</b>	<b>\$164,900</b>	<b>\$168,000</b>	<b>\$166,250</b>
% CHANGE 2013-14			
SOLD	6.35%	4.55%	-28.93%
<b>DOM</b>	<b>-24.05%</b>	<b>-9.33%</b>	<b>-5.00%</b>
MEDIAN	4.30%	29.73%	7.04%
<b>LISTINGS</b>	<b>22.51%</b>	<b>16.75%</b>	<b>9.66%</b>
<b>Pendings</b>	<b>-3.33%</b>	<b>4.83%</b>	<b>8.81%</b>
<b>Distressed Sales</b>	<b>2.78%</b>	<b>-33.93%</b>	<b>-38.46%</b>
<b>Med. SP w/o distr</b>	<b>9.93%</b>	<b>-0.88%</b>	<b>-4.45%</b>

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.