

## Condo Monthly Sales

2011	September	October	November
SOLD	111	91	93
<b>DOM</b>	<b>104</b>	<b>122</b>	<b>105</b>
MEDIAN	\$182,000	\$141,000	\$163,500
<b>LISTINGS</b>	<b>1,341</b>	<b>1,275</b>	<b>1,196</b>
<b>Pendings</b>	<b>225</b>	<b>245</b>	<b>212</b>
<b>Distressed Sales</b>	<b>29</b>	<b>31</b>	<b>27</b>
<b>Med. SP w/o distr</b>	<b>\$232,000</b>	<b>\$176,450</b>	<b>\$231,000</b>
% CHANGE 2010-11			
SOLD	7.77%	24.66%	1.09%
<b>DOM</b>	<b>-4.59%</b>	<b>14.02%</b>	<b>-13.22%</b>
MEDIAN	-11.22%	-18.73%	-17.42%
<b>LISTINGS</b>	<b>-8.46%</b>	<b>-9.45%</b>	<b>-10.61%</b>
<b>Pendings</b>	<b>-0.44%</b>	<b>9.87%</b>	<b>5.47%</b>
<b>Distressed Sales</b>	<b>70.59%</b>	<b>138.46%</b>	<b>22.73%</b>
<b>Med. SP w/o distr</b>	<b>6.18%</b>	<b>-4.35%</b>	<b>-6.19%</b>
2010	September	October	November
SOLD	103	73	92
<b>DOM</b>	<b>109</b>	<b>107</b>	<b>121</b>
MEDIAN	\$205,000	\$173,500	\$198,000
<b>LISTINGS</b>	<b>1,465</b>	<b>1,408</b>	<b>1,338</b>
<b>Pendings</b>	<b>226</b>	<b>223</b>	<b>201</b>
<b>Distressed Sales</b>	<b>17</b>	<b>13</b>	<b>22</b>
<b>Med. SP w/o distr</b>	<b>\$218,500</b>	<b>\$184,475</b>	<b>\$246,250</b>
% CHANGE 2009-10			
SOLD	-3.74%	-34.23%	-26.98%
<b>DOM</b>	<b>-18.05%</b>	<b>-20.15%</b>	<b>-1.63%</b>
MEDIAN	13.89%	7.76%	13.47%
<b>LISTINGS</b>	<b>8.36%</b>	<b>5.31%</b>	<b>3.16%</b>
<b>Pendings</b>	<b>-17.52%</b>	<b>-12.20%</b>	<b>-8.22%</b>
<b>Distressed Sales</b>	<b>-29%</b>	<b>-24%</b>	<b>-4%</b>
<b>Med. SP w/o distr</b>	<b>-4.79%</b>	<b>1.64%</b>	<b>33.11%</b>
2009	September	October	November
SOLD	107	111	126
<b>DOM</b>	<b>133</b>	<b>134</b>	<b>123</b>
MEDIAN	\$180,000	\$161,000	\$174,500
<b>LISTINGS</b>	<b>1,352</b>	<b>1,337</b>	<b>1,297</b>
<b>Pendings</b>	<b>274</b>	<b>254</b>	<b>219</b>
<b>Distressed Sales</b>	<b>24</b>	<b>17</b>	<b>23</b>
<b>Med. SP w/o distr</b>	<b>\$229,500</b>	<b>\$181,500</b>	<b>\$185,000</b>
% CHANGE 2008-09			
SOLD	13.83%	35.37%	88.06%
<b>DOM</b>	<b>3.91%</b>	<b>-10.07%</b>	<b>18.27%</b>
MEDIAN	-5.31%	-29.23%	-11.87%
<b>LISTINGS</b>	<b>-21.07%</b>	<b>-18.72%</b>	<b>-16.81%</b>
<b>Pendings</b>	<b>28.64%</b>	<b>23.30%</b>	<b>14.06%</b>
<b>Distressed Sales</b>	<b>20.00%</b>	<b>21.43%</b>	<b>35.29%</b>
<b>Median w/o Distr.</b>	<b>17.69%</b>	<b>-22.77%</b>	<b>-9.76%</b>

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.