

## Multi - Family Monthly Sales

	March 2016	April 2016	May 2016
SOLD	117	107	118
<b>DOM</b>	<b>75</b>	<b>71</b>	<b>67</b>
MEDIAN	\$175,000	\$180,000	\$180,000
<b>LISTINGS</b>	<b>613</b>	<b>638</b>	<b>648</b>
<b>Pendings</b>	<b>383</b>	<b>413</b>	<b>435</b>
<b>Distressed Sales</b>	<b>16</b>	<b>19</b>	<b>19</b>
<b>Med. SP w/o distr</b>	<b>\$185,000</b>	<b>\$187,000</b>	<b>\$193,900</b>
% CHANGE 2015-16			
SOLD	1.74%	-13.71%	29.67%
<b>DOM</b>	<b>-3.85%</b>	<b>-15.48%</b>	<b>-10.67%</b>
MEDIAN	10.41%	9.89%	18.42%
<b>LISTINGS</b>	<b>-15.33%</b>	<b>-22.67%</b>	<b>-27.03%</b>
<b>Pendings</b>	<b>0.52%</b>	<b>-4.62%</b>	<b>0.00%</b>
<b>Distressed Sales</b>	<b>-40.74%</b>	<b>-47.22%</b>	<b>-24.00%</b>
<b>Med. SP w/o distr</b>	<b>6.47%</b>	<b>3.03%</b>	<b>11.47%</b>
	March 2015	April 2015	May 2015
SOLD	115	124	91
<b>DOM</b>	<b>78</b>	<b>84</b>	<b>75</b>
MEDIAN	\$158,500	\$163,800	\$152,000
<b>LISTINGS</b>	<b>724</b>	<b>825</b>	<b>888</b>
<b>Pendings</b>	<b>381</b>	<b>433</b>	<b>435</b>
<b>Distressed Sales</b>	<b>27</b>	<b>36</b>	<b>25</b>
<b>Med. SP w/o distr</b>	<b>\$173,750</b>	<b>\$181,500</b>	<b>\$173,950</b>
% CHANGE 2014-15			
SOLD	36.90%	36.26%	-18.75%
<b>DOM</b>	<b>-4.88%</b>	<b>-11.58%</b>	<b>2.74%</b>
MEDIAN	6.38%	17.50%	3.40%
<b>LISTINGS</b>	<b>0.28%</b>	<b>7.42%</b>	<b>8.69%</b>
<b>Pendings</b>	<b>4.10%</b>	<b>7.71%</b>	<b>8.75%</b>
<b>Distressed Sales</b>	<b>-6.90%</b>	<b>-7.69%</b>	<b>-35.90%</b>
<b>Med. SP w/o distr</b>	<b>2.21%</b>	<b>0.83%</b>	<b>5.42%</b>
	March 2014	April 2014	May 2014
SOLD	84	91	112
<b>DOM</b>	<b>82</b>	<b>95</b>	<b>73</b>
MEDIAN	\$149,000	\$139,400	\$147,000
<b>LISTINGS</b>	<b>722</b>	<b>768</b>	<b>817</b>
<b>Pendings</b>	<b>366</b>	<b>402</b>	<b>400</b>
<b>Distressed Sales</b>	<b>29</b>	<b>39</b>	<b>39</b>
<b>Med. SP w/o distr</b>	<b>\$170,000</b>	<b>\$180,000</b>	<b>\$165,000</b>
% CHANGE 2013-14			
SOLD	-14.29%	-19.47%	-4.27%
<b>DOM</b>	<b>-16.33%</b>	<b>21.79%</b>	<b>-21.51%</b>
MEDIAN	19.20%	30.28%	13.95%
<b>LISTINGS</b>	<b>7.60%</b>	<b>8.63%</b>	<b>14.91%</b>
<b>Pendings</b>	<b>-12.65%</b>	<b>-4.96%</b>	<b>-9.50%</b>
<b>Distressed Sales</b>	<b>-29.27%</b>	<b>-25.00%</b>	<b>-4.88%</b>
<b>Med. SP w/o distr</b>	<b>19.72%</b>	<b>33.33%</b>	<b>13.01%</b>

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.