

## Multi - Family Monthly Sales

	March 2015	April 2015	May 2015
SOLD	115	115	91
<b>DOM</b>	<b>78</b>	<b>78</b>	<b>75</b>
MEDIAN	\$158,500	\$158,500	\$152,000
<b>LISTINGS</b>	<b>724</b>	<b>724</b>	<b>888</b>
<b>Pendings</b>	<b>381</b>	<b>381</b>	<b>435</b>
<b>Distressed Sales</b>	<b>27</b>	<b>27</b>	<b>25</b>
<b>Med. SP w/o distr</b>	<b>\$173,750</b>	<b>\$173,750</b>	<b>\$173,950</b>
% CHANGE 2014-15			
SOLD	36.90%	36.90%	-18.75%
<b>DOM</b>	<b>-4.88%</b>	<b>-4.88%</b>	<b>2.74%</b>
MEDIAN	6.38%	6.38%	3.40%
<b>LISTINGS</b>	<b>0.28%</b>	<b>0.28%</b>	<b>8.69%</b>
<b>Pendings</b>	<b>4.10%</b>	<b>4.10%</b>	<b>8.75%</b>
<b>Distressed Sales</b>	<b>-6.90%</b>	<b>-6.90%</b>	<b>-35.90%</b>
<b>Med. SP w/o distr</b>	<b>2.21%</b>	<b>2.21%</b>	<b>5.42%</b>
	March 2014	April 2014	May 2014
SOLD	84	91	112
<b>DOM</b>	<b>82</b>	<b>95</b>	<b>73</b>
MEDIAN	\$149,000	\$139,400	\$147,000
<b>LISTINGS</b>	<b>722</b>	<b>768</b>	<b>817</b>
<b>Pendings</b>	<b>366</b>	<b>402</b>	<b>400</b>
<b>Distressed Sales</b>	<b>29</b>	<b>39</b>	<b>39</b>
<b>Med. SP w/o distr</b>	<b>\$170,000</b>	<b>\$180,000</b>	<b>\$165,000</b>
% CHANGE 2013-14			
SOLD	-14.29%	-19.47%	-4.27%
<b>DOM</b>	<b>-16.33%</b>	<b>21.79%</b>	<b>-21.51%</b>
MEDIAN	19.20%	30.28%	13.95%
<b>LISTINGS</b>	<b>7.60%</b>	<b>8.63%</b>	<b>14.91%</b>
<b>Pendings</b>	<b>-12.65%</b>	<b>-4.96%</b>	<b>-9.50%</b>
<b>Distressed Sales</b>	<b>-29.27%</b>	<b>-25.00%</b>	<b>-4.88%</b>
<b>Med. SP w/o distr</b>	<b>19.72%</b>	<b>33.33%</b>	<b>13.01%</b>
	March 2013	April 2013	May 2013
SOLD	98	113	117
<b>DOM</b>	<b>98</b>	<b>78</b>	<b>93</b>
MEDIAN	\$125,000	\$107,000	\$129,000
<b>LISTINGS</b>	<b>671</b>	<b>707</b>	<b>711</b>
<b>Pendings</b>	<b>419</b>	<b>423</b>	<b>442</b>
<b>Distressed Sales</b>	<b>41</b>	<b>52</b>	<b>41</b>
<b>Med. SP w/o distr</b>	<b>\$142,000</b>	<b>\$135,000</b>	<b>\$146,000</b>
% CHANGE 2012-13			
SOLD	-15.52%	10.78%	0.86%
<b>DOM</b>	<b>-14.04%</b>	<b>-9.30%</b>	<b>12.05%</b>
MEDIAN	-1.54%	-16.08%	12.08%
<b>LISTINGS</b>	<b>-22.25%</b>	<b>-21.88%</b>	<b>-21.44%</b>
<b>Pendings</b>	<b>-5.20%</b>	<b>-3.64%</b>	<b>-1.34%</b>
<b>Distressed Sales</b>	<b>-30.51%</b>	<b>4.00%</b>	<b>-29.31%</b>
<b>Med. SP w/o distr</b>	<b>-2.41%</b>	<b>-21.74%</b>	<b>-1.35%</b>

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.