

## Multi - Family Monthly Sales

2012	March	April	May
SOLD	116	102	116
<b>DOM</b>	<b>114</b>	<b>86</b>	<b>83</b>
MEDIAN	\$126,950	\$127,499	\$115,100
<b>LISTINGS</b>	<b>863</b>	<b>905</b>	<b>905</b>
<b>Pendings</b>	<b>442</b>	<b>439</b>	<b>448</b>
<b>Distressed Sales</b>	<b>59</b>	<b>50</b>	<b>58</b>
<b>Med. SP w/o distr</b>	<b>\$145,500</b>	<b>\$172,500</b>	<b>\$148,000</b>
% CHANGE 2011-12			
SOLD	1.75%	6.25%	-13.43%
<b>DOM</b>	<b>10.68%</b>	<b>2.38%</b>	<b>10.67%</b>
MEDIAN	5.79%	2.61%	-4.08%
<b>LISTINGS</b>	<b>-15.39%</b>	<b>-15.89%</b>	<b>-18.10%</b>
<b>Pendings</b>	<b>3.27%</b>	<b>12.28%</b>	<b>16.06%</b>
<b>Distressed Sales</b>	<b>-10.61%</b>	<b>2.04%</b>	<b>-18.31%</b>
<b>Med. SP w/o distr</b>	<b>-12.35%</b>	<b>6.15%</b>	<b>2.07%</b>
2011	March	April	May
SOLD	114	96	134
<b>DOM</b>	<b>103</b>	<b>84</b>	<b>75</b>
MEDIAN	\$120,000	\$124,250	\$120,000
<b>LISTINGS</b>	<b>1020</b>	<b>1076</b>	<b>1105</b>
<b>Pendings</b>	<b>428</b>	<b>391</b>	<b>386</b>
<b>Distressed Sales</b>	<b>66</b>	<b>49</b>	<b>71</b>
<b>Med. SP w/o distr</b>	<b>\$166,000</b>	<b>\$162,500</b>	<b>\$145,000</b>
% CHANGE 2010-11			
SOLD	-18.57%	-31.43%	-6.29%
<b>DOM</b>	<b>37.33%</b>	<b>1.20%</b>	<b>19.05%</b>
MEDIAN	0.00%	0.40%	11.21%
<b>LISTINGS</b>	<b>-1.16%</b>	<b>4.67%</b>	<b>4.64%</b>
<b>Pendings</b>	<b>-11.75%</b>	<b>-21.96%</b>	<b>-16.99%</b>
<b>Distressed Sales</b>	<b>-25.00%</b>	<b>-38.75%</b>	<b>-21.11%</b>
<b>Med. SP w/o distr</b>	<b>-2.35%</b>	<b>0.00%</b>	<b>-9.38%</b>
2010	March	April	May
SOLD	140	140	143
<b>DOM</b>	<b>75</b>	<b>83</b>	<b>63</b>
MEDIAN	\$120,000	\$123,750	\$107,900
<b>LISTINGS</b>	<b>1,032</b>	<b>1,028</b>	<b>1,056</b>
<b>Pendings</b>	<b>485</b>	<b>501</b>	<b>465</b>
<b>Distressed Sales</b>	<b>88</b>	<b>80</b>	<b>90</b>
<b>Med. SP w/o distr</b>	<b>\$170,000</b>	<b>\$162,500</b>	<b>\$160,000</b>
% CHANGE 2009-10			
SOLD	-33.65%	-37.78%	-17.82%
<b>DOM</b>	<b>-25.00%</b>	<b>5.06%</b>	<b>-30.00%</b>
MEDIAN	71.43%	77.04%	31.59%
<b>LISTINGS</b>	<b>-5.23%</b>	<b>3.01%</b>	<b>4.35%</b>
<b>Pendings</b>	<b>-23.50%</b>	<b>-29.04%</b>	<b>-30.80%</b>
<b>Distressed Sales</b>	<b>-46.67%</b>	<b>-58.33%</b>	<b>-34.78%</b>
<b>Med. SP w/o distr</b>	<b>3.98%</b>	<b>-9.72%</b>	<b>9.81%</b>

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.