

## Multi - Family Monthly Sales

2010	March	April	May
SOLD	140	140	143
<b>DOM</b>	<b>75</b>	<b>83</b>	<b>63</b>
MEDIAN	\$120,000	\$123,750	\$107,900
<b>LISTINGS</b>	<b>1032</b>	<b>1,028</b>	<b>1,056</b>
<b>Pendings</b>	<b>485</b>	<b>501</b>	<b>465</b>
<b>Distressed Sales</b>	<b>88</b>	<b>80</b>	<b>90</b>
<b>Med. SP w/o distr</b>	<b>\$170,000</b>	<b>\$162,500</b>	<b>\$160,000</b>
% CHANGE 09-10			
SOLD	-33.65%	-37.78%	-17.82%
<b>DOM</b>	<b>-25.00%</b>	<b>5.06%</b>	<b>-30.00%</b>
MEDIAN	71.43%	77.04%	31.59%
<b>LISTINGS</b>	<b>-5.23%</b>	<b>3.01%</b>	<b>4.35%</b>
<b>Pendings</b>	<b>-23.50%</b>	<b>-29.04%</b>	<b>-30.80%</b>
<b>Distressed Sales</b>	<b>-46.67%</b>	<b>-58.33%</b>	<b>-34.78%</b>
<b>Med. SP w/o distr</b>	<b>3.98%</b>	<b>-9.72%</b>	<b>9.81%</b>
2009	March	April	May
SOLD	211	225	174
<b>DOM</b>	<b>100</b>	<b>79</b>	<b>90</b>
MEDIAN	\$70,000	\$69,900	\$82,000
<b>LISTINGS</b>	<b>1,089</b>	<b>998</b>	<b>1,012</b>
<b>Pendings</b>	<b>634</b>	<b>706</b>	<b>672</b>
<b>Distressed Sales</b>	<b>165</b>	<b>192</b>	<b>138</b>
<b>Med. SP w/o distr</b>	<b>\$163,500</b>	<b>\$180,000</b>	<b>\$145,705</b>
% CHANGE 08-09			
SOLD	104.85%	57.34%	46.22%
<b>DOM</b>	<b>7.53%</b>	<b>-22.55%</b>	<b>-11.76%</b>
MEDIAN	-55.13%	-53.40%	-48.26%
<b>LISTINGS</b>			
<b>Pendings</b>			
<b>Distressed Sales</b>			<b>79.22%</b>
<b>Med. SP w/o distr</b>			<b>-46.04%</b>
2008	March	April	May
SOLD	103	143	119
<b>DOM</b>	<b>93</b>	<b>102</b>	<b>102</b>
MEDIAN	\$156,000	\$150,000	\$158,500
<b>LISTINGS</b>	<b>na</b>	<b>na</b>	<b>na</b>
<b>Pendings</b>	<b>na</b>	<b>na</b>	<b>na</b>
<b>Distressed Sales</b>	<b>na</b>	<b>na</b>	<b>77</b>
<b>Med. SP w/o distr</b>	<b>na</b>	<b>na</b>	<b>\$270,000</b>
% CHANGE 07-08			
SOLD	-45.38%	2.15%	-16.26%
<b>DOM</b>	<b>30.86%</b>	<b>-2.15%</b>	<b>10.71%</b>
MEDIAN	-42.21%	-36.13%	-39.98%
<b>LISTINGS</b>			
<b>Pendings</b>			