

## Multifamily Monthly Sales

	January 2018	February 2018	March 2018
SOLD	143	117	147
<b>DOM</b>	<b>41</b>	<b>48</b>	<b>58</b>
MEDIAN	\$225,000	\$228,500	\$225,000
<b>LISTINGS</b>	<b>414</b>	<b>451</b>	<b>461</b>
<b>Pendings</b>	<b>280</b>	<b>294</b>	<b>328</b>
<b>Distressed Sales</b>	<b>14</b>	<b>16</b>	<b>15</b>
<b>Med. SP w/o distr</b>	<b>\$235,000</b>	<b>\$228,500</b>	<b>\$226,500</b>
	% CHANGE 2017-18	% CHANGE 2017-18	% CHANGE 2017-18
SOLD	3.62%	1.74%	4.26%
<b>DOM</b>	<b>-31.67%</b>	<b>-28.36%</b>	<b>-1.69%</b>
MEDIAN	20.16%	26.94%	28.57%
<b>LISTINGS</b>	<b>-19.30%</b>	<b>-5.85%</b>	<b>-4.95%</b>
<b>Pendings</b>	<b>-18.13%</b>	<b>-16.24%</b>	<b>-14.58%</b>
<b>Distressed Sales</b>	<b>-17.65%</b>	<b>-11.11%</b>	<b>-44.44%</b>
<b>Med. SP w/o distr</b>	<b>20.20%</b>	<b>19.32%</b>	<b>16.15%</b>
	January 2017	February 2017	March 2017
SOLD	138	115	141
<b>DOM</b>	<b>60</b>	<b>67</b>	<b>59</b>
MEDIAN	\$187,250	\$180,000	\$175,000
<b>LISTINGS</b>	<b>513</b>	<b>479</b>	<b>485</b>
<b>Pendings</b>	<b>342</b>	<b>351</b>	<b>384</b>
<b>Distressed Sales</b>	<b>17</b>	<b>18</b>	<b>27</b>
<b>Med. SP w/o distr</b>	<b>\$195,500</b>	<b>\$191,500</b>	<b>\$195,000</b>
	% CHANGE 2016-17	% CHANGE 2016-17	% CHANGE 2016-17
SOLD	20.00%	4.55%	20.51%
<b>DOM</b>	<b>-21.05%</b>	<b>-8.22%</b>	<b>-21.33%</b>
MEDIAN	20.81%	9.09%	0.00%
<b>LISTINGS</b>	<b>-13.64%</b>	<b>-20.17%</b>	<b>-20.88%</b>
<b>Pendings</b>	<b>-2.56%</b>	<b>-1.96%</b>	<b>0.26%</b>
<b>Distressed Sales</b>	<b>-39.29%</b>	<b>-25.00%</b>	<b>68.75%</b>
<b>Med. SP w/o distr</b>	<b>8.61%</b>	<b>0.79%</b>	<b>5.41%</b>
	January 2016	February 2016	March 2016
SOLD	115	110	117
<b>DOM</b>	<b>76</b>	<b>73</b>	<b>75</b>
MEDIAN	\$155,000	\$165,000	\$175,000
<b>LISTINGS</b>	<b>594</b>	<b>600</b>	<b>613</b>
<b>Pendings</b>	<b>351</b>	<b>358</b>	<b>383</b>
<b>Distressed Sales</b>	<b>28</b>	<b>24</b>	<b>16</b>
<b>Med. SP w/o distr</b>	<b>\$180,000</b>	<b>\$190,000</b>	<b>\$185,000</b>
	% CHANGE 2015-16	% CHANGE 2015-16	% CHANGE 2015-16
SOLD	16.16%	30.95%	1.74%
<b>DOM</b>	<b>-3.80%</b>	<b>-6.41%</b>	<b>-3.85%</b>
MEDIAN	9.93%	9.63%	10.41%
<b>LISTINGS</b>	<b>-14.78%</b>	<b>-10.85%</b>	<b>-15.33%</b>
<b>Pendings</b>	<b>-4.36%</b>	<b>1.13%</b>	<b>0.52%</b>
<b>Distressed Sales</b>	<b>-22.22%</b>	<b>-4.00%</b>	<b>-40.74%</b>
<b>Med. SP w/o distr</b>	<b>9.09%</b>	<b>14.46%</b>	<b>6.47%</b>

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.