

## Multi - Family Monthly Sales

	January 2015	February 2015	March 2015
SOLD	99	84	115
<b>DOM</b>	<b>79</b>	<b>78</b>	<b>78</b>
MEDIAN	\$141,000	\$150,500	\$158,500
<b>LISTINGS</b>	<b>697</b>	<b>673</b>	<b>724</b>
<b>Pendings</b>	<b>367</b>	<b>354</b>	<b>381</b>
<b>Distressed Sales</b>	<b>36</b>	<b>25</b>	<b>27</b>
<b>Med. SP w/o distr</b>	<b>\$165,000</b>	<b>\$166,000</b>	<b>\$173,750</b>
% CHANGE 2014-15			
SOLD	15.12%	1.20%	36.90%
<b>DOM</b>	<b>-3.66%</b>	<b>-9.30%</b>	<b>-4.88%</b>
MEDIAN	12.80%	8.27%	6.38%
<b>LISTINGS</b>	<b>4.50%</b>	<b>-0.74%</b>	<b>0.28%</b>
<b>Pendings</b>	<b>6.38%</b>	<b>1.14%</b>	<b>4.10%</b>
<b>Distressed Sales</b>	<b>-2.70%</b>	<b>-13.79%</b>	<b>-6.90%</b>
<b>Med. SP w/o distr</b>	<b>5.10%</b>	<b>10.70%</b>	<b>2.21%</b>
	January 2014	February 2014	March 2014
SOLD	86	83	84
<b>DOM</b>	<b>82</b>	<b>86</b>	<b>82</b>
MEDIAN	\$125,000	\$139,000	\$149,000
<b>LISTINGS</b>	<b>667</b>	<b>678</b>	<b>722</b>
<b>Pendings</b>	<b>345</b>	<b>350</b>	<b>366</b>
<b>Distressed Sales</b>	<b>37</b>	<b>29</b>	<b>29</b>
<b>Med. SP w/o distr</b>	<b>\$157,000</b>	<b>\$149,950</b>	<b>\$170,000</b>
% CHANGE 2013-14			
SOLD	7.50%	5.06%	-14.29%
<b>DOM</b>	<b>-10.87%</b>	<b>-1.15%</b>	<b>-16.33%</b>
MEDIAN	8.23%	44.79%	19.20%
<b>LISTINGS</b>	<b>4.55%</b>	<b>5.44%</b>	<b>7.60%</b>
<b>Pendings</b>	<b>-17.46%</b>	<b>-15.46%</b>	<b>-12.65%</b>
<b>Distressed Sales</b>	<b>12.12%</b>	<b>-38.30%</b>	<b>-29.27%</b>
<b>Med. SP w/o distr</b>	<b>7.17%</b>	<b>2.35%</b>	<b>19.72%</b>
	January 2013	February 2013	March 2013
SOLD	80	79	98
<b>DOM</b>	<b>92</b>	<b>87</b>	<b>98</b>
MEDIAN	\$115,500	\$96,000	\$125,000
<b>LISTINGS</b>	<b>638</b>	<b>643</b>	<b>671</b>
<b>Pendings</b>	<b>418</b>	<b>414</b>	<b>419</b>
<b>Distressed Sales</b>	<b>33</b>	<b>47</b>	<b>41</b>
<b>Med. SP w/o distr</b>	<b>\$146,500</b>	<b>\$146,500</b>	<b>\$142,000</b>
% CHANGE 2012-13			
SOLD	-13.04%	2.60%	-15.52%
<b>DOM</b>	<b>8.24%</b>	<b>-19.44%</b>	<b>-14.04%</b>
MEDIAN	4.90%	-7.69%	-1.54%
<b>LISTINGS</b>	<b>-28.79%</b>	<b>-25.84%</b>	<b>-22.25%</b>
<b>Pendings</b>	<b>12.06%</b>	<b>-6.33%</b>	<b>-5.20%</b>
<b>Distressed Sales</b>	<b>-40.00%</b>	<b>6.82%</b>	<b>-30.51%</b>
<b>Med. SP w/o distr</b>	<b>-2.27%</b>	<b>1.03%</b>	<b>-2.41%</b>

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.