

Multi - Family Monthly Sales

2012	January	February	March
SOLD	92	77	116
DOM	85	108	114
MEDIAN	\$110,100	\$104,000	\$126,950
LISTINGS	896	867	863
Pendings	373	442	442
Distressed Sales	55	44	59
Med. SP w/o distr	\$149,900	\$145,000	\$145,500
% CHANGE 2011-12			
SOLD	27.78%	20.31%	1.75%
DOM	16.44%	22.73%	10.68%
MEDIAN	-17.68%	8.33%	5.79%
LISTINGS	-9.49%	-13.39%	-15.39%
Pendings	1.08%	8.87%	3.27%
Distressed Sales	37.50%	12.82%	-10.61%
Med. SP w/o distr	-7.75%	-14.71%	-12.35%
2011	January	February	March
SOLD	72	64	114
DOM	73	88	103
MEDIAN	\$133,750	\$96,000	\$120,000
LISTINGS	990	1001	1020
Pendings	369	406	428
Distressed Sales	40	39	66
Med. SP w/o distr	\$162,500	\$170,000	\$166,000
% CHANGE 2010-11			
SOLD	-44.19%	-50.77%	-18.57%
DOM	15.87%	20.55%	37.33%
MEDIAN	21.59%	-2.78%	0.00%
LISTINGS	2.91%	0.10%	-1.16%
Pendings	-20.65%	-11.35%	-11.75%
Distressed Sales	-53.49%	-58.06%	-25.00%
Med. SP w/o distr	5.52%	4.29%	-2.35%
2010	January	February	March
SOLD	129	130	140
DOM	63	73	75
MEDIAN	\$110,000	\$98,750	\$120,000
LISTINGS	962	1,000	1,032
Pendings	465	458	485
Distressed Sales	86	93	88
Med. SP w/o distr	\$154,000	\$163,000	\$170,000
% CHANGE 2009-10			
SOLD	-21.34%	-19.75%	-33.65%
DOM	-36.36%	-25.51%	-25.00%
MEDIAN	20.88%	23.44%	71.43%
LISTINGS	-21.98%	-13.04%	-5.23%
Pendings	-16.67%	-25.77%	-23.50%
Distressed Sales	-35.82%	-32.12%	-46.67%
Med. SP w/o distr	-13.24%	-7.07%	3.98%

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.