

### Single Family Monthly Comparisons

|                          | April 2020       | May 2020         | June 2020        |
|--------------------------|------------------|------------------|------------------|
| SOLD                     | 738              | 742              | 965              |
| <b>DOM</b>               | <b>63</b>        | <b>56</b>        | <b>54</b>        |
| MEDIAN                   | \$295,500        | \$309,500        | \$309,000        |
| <b>LISTINGS</b>          | <b>2307</b>      | <b>2397</b>      | <b>2335</b>      |
| Average Sold price       | \$361,612        | \$381,920        | \$383,598        |
| <b>Pendings</b>          | <b>1081</b>      | <b>1253</b>      | <b>1355</b>      |
| <b>Distressed Sales</b>  | <b>21</b>        | <b>21</b>        | <b>29</b>        |
| <b>Med. SP w/o distr</b> | <b>\$299,900</b> | <b>\$315,000</b> | <b>\$312,000</b> |
|                          |                  |                  |                  |
| % CHANGE 2019-20         |                  |                  |                  |
| SOLD                     | -9.45%           | -31.04%          | -14.60%          |
| <b>DOM</b>               | <b>-1.56%</b>    | <b>-5.08%</b>    | <b>-1.82%</b>    |
| MEDIAN                   | 7.45%            | 3.00%            | 3.17%            |
| <b>LISTINGS</b>          | <b>-32.11%</b>   | <b>-33.10%</b>   | <b>-36.24%</b>   |
| Average Sold price       | 1.66%            | 2.92%            | 2.98%            |
| <b>Pendings</b>          | <b>-11.03%</b>   | <b>-1.57%</b>    | <b>13.67%</b>    |
| <b>Distressed Sales</b>  | <b>-41.67%</b>   | <b>-30.00%</b>   | <b>-21.62%</b>   |
| <b>Med. SP w/o distr</b> | <b>7.11%</b>     | <b>3.30%</b>     | <b>2.30%</b>     |
|                          |                  |                  |                  |
|                          | April 2019       | May 2019         | June 2019        |
| SOLD                     | 815              | 1076             | 1130             |
| <b>DOM</b>               | <b>64</b>        | <b>59</b>        | <b>55</b>        |
| MEDIAN                   | \$275,000        | \$300,500        | \$299,500        |
| <b>LISTINGS</b>          | <b>3398</b>      | <b>3583</b>      | <b>3662</b>      |
| Average Sold price       | \$355,723        | \$371,085        | \$372,510        |
| <b>Pendings</b>          | <b>1215</b>      | <b>1273</b>      | <b>1192</b>      |
| <b>Distressed Sales</b>  | <b>36</b>        | <b>30</b>        | <b>37</b>        |
| <b>Med. SP w/o distr</b> | <b>\$280,000</b> | <b>\$304,950</b> | <b>\$305,000</b> |
|                          |                  |                  |                  |
| % CHANGE 2018-19         |                  |                  |                  |
| SOLD                     | 8.67%            | 11.50%           | -5.12%           |
| <b>DOM</b>               | <b>10.34%</b>    | <b>20.41%</b>    | <b>22.22%</b>    |
| MEDIAN                   | 2.06%            | 9.27%            | 3.28%            |
| <b>LISTINGS</b>          | <b>6.52%</b>     | <b>-3.55%</b>    | <b>-4.09%</b>    |
| Average Sold price       | 1.61%            | 6.12%            | 3.18%            |
| <b>Pendings</b>          | <b>13.66%</b>    | <b>12.95%</b>    | <b>14.40%</b>    |
| <b>Distressed Sales</b>  | <b>-28.00%</b>   | <b>-28.57%</b>   | <b>5.71%</b>     |
| <b>Med. SP w/o distr</b> | <b>0.54%</b>     | <b>8.91%</b>     | <b>4.10%</b>     |
|                          |                  |                  |                  |
|                          | April 2018       | May 2018         | June 2018        |
| SOLD                     | 750              | 965              | 1191             |
| <b>DOM</b>               | <b>58</b>        | <b>49</b>        | <b>45</b>        |
| MEDIAN                   | \$269,450        | \$275,000        | \$290,000        |
| <b>LISTINGS</b>          | <b>3190</b>      | <b>3715</b>      | <b>3818</b>      |
| Average Sold price       | \$350,080        | \$349,671        | \$361,032        |
| <b>Pendings</b>          | <b>1069</b>      | <b>1127</b>      | <b>1042</b>      |
| <b>Distressed Sales</b>  | <b>50</b>        | <b>42</b>        | <b>35</b>        |
| <b>Med. SP w/o distr</b> | <b>\$278,500</b> | <b>\$280,000</b> | <b>\$293,000</b> |
|                          |                  |                  |                  |
| % CHANGE 2017-18         |                  |                  |                  |
| SOLD                     | -8.87%           | -7.57%           | -3.64%           |
| <b>DOM</b>               | <b>-13.43%</b>   | <b>-18.33%</b>   | <b>-13.46%</b>   |
| MEDIAN                   | 9.76%            | 10.00%           | 5.45%            |
| <b>LISTINGS</b>          | <b>-10.62%</b>   | <b>-5.33%</b>    | <b>-1.80%</b>    |
| Average Sold price       | 12.00%           | 8.74%            | 4.48%            |
| <b>Pendings</b>          | <b>-28.11%</b>   | <b>-16.70%</b>   | <b>-27.29%</b>   |
| <b>Distressed Sales</b>  | <b>-44.44%</b>   | <b>-57.58%</b>   | <b>-43.55%</b>   |
| <b>Med. SP w/o distr</b> | <b>7.99%</b>     | <b>6.16%</b>     | <b>4.10%</b>     |

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.