

## Multi - Family Monthly Sales

2015	April	May	June
SOLD	115	91	153
<b>DOM</b>	<b>78</b>	<b>75</b>	<b>66</b>
MEDIAN	\$158,500	\$152,000	\$170,000
<b>LISTINGS</b>	<b>724</b>	<b>888</b>	<b>890</b>
<b>Pendings</b>	<b>381</b>	<b>435</b>	<b>423</b>
<b>Distressed Sales</b>	<b>27</b>	<b>25</b>	<b>34</b>
<b>Med. SP w/o distr</b>	<b>\$173,750</b>	<b>\$173,950</b>	<b>\$184,900</b>
% CHANGE 2014-15			
SOLD	36.90%	-18.75%	15.91%
<b>DOM</b>	<b>-4.88%</b>	<b>2.74%</b>	<b>6.45%</b>
MEDIAN	6.38%	3.40%	10.03%
<b>LISTINGS</b>	<b>0.28%</b>	<b>8.69%</b>	<b>-2.20%</b>
<b>Pendings</b>	<b>4.10%</b>	<b>8.75%</b>	<b>10.16%</b>
<b>Distressed Sales</b>	<b>-6.90%</b>	<b>-35.90%</b>	<b>0.00%</b>
<b>Med. SP w/o distr</b>	<b>2.21%</b>	<b>5.42%</b>	<b>5.06%</b>
<b>2014</b>			
	<b>April</b>	<b>May</b>	<b>June</b>
SOLD	91	112	132
<b>DOM</b>	<b>95</b>	<b>73</b>	<b>62</b>
MEDIAN	\$139,400	\$147,000	\$154,500
<b>LISTINGS</b>	<b>768</b>	<b>817</b>	<b>910</b>
<b>Pendings</b>	<b>402</b>	<b>400</b>	<b>384</b>
<b>Distressed Sales</b>	<b>39</b>	<b>39</b>	<b>34</b>
<b>Med. SP w/o distr</b>	<b>\$180,000</b>	<b>\$165,000</b>	<b>\$176,000</b>
% CHANGE 2013-14			
SOLD	-19.47%	-4.27%	14.78%
<b>DOM</b>	<b>21.79%</b>	<b>-21.51%</b>	<b>-12.68%</b>
MEDIAN	30.28%	13.95%	11.96%
<b>LISTINGS</b>	<b>8.63%</b>	<b>14.91%</b>	<b>24.66%</b>
<b>Pendings</b>	<b>-4.96%</b>	<b>-9.50%</b>	<b>-7.91%</b>
<b>Distressed Sales</b>	<b>-25.00%</b>	<b>-4.88%</b>	<b>-15.00%</b>
<b>Med. SP w/o distr</b>	<b>33.33%</b>	<b>13.01%</b>	<b>10.69%</b>
<b>2013</b>			
	<b>April</b>	<b>May</b>	<b>June</b>
SOLD	113	117	115
<b>DOM</b>	<b>78</b>	<b>93</b>	<b>71</b>
MEDIAN	\$107,000	\$129,000	\$138,000
<b>LISTINGS</b>	<b>707</b>	<b>711</b>	<b>730</b>
<b>Pendings</b>	<b>423</b>	<b>442</b>	<b>417</b>
<b>Distressed Sales</b>	<b>52</b>	<b>41</b>	<b>40</b>
<b>Med. SP w/o distr</b>	<b>\$135,000</b>	<b>\$146,000</b>	<b>\$159,000</b>
% CHANGE 2012-13			
SOLD	10.78%	0.86%	-4.17%
<b>DOM</b>	<b>-9.30%</b>	<b>12.05%</b>	<b>-28.28%</b>
MEDIAN	-16.08%	12.08%	10.84%
<b>LISTINGS</b>	<b>-21.88%</b>	<b>-21.44%</b>	<b>-15.80%</b>
<b>Pendings</b>	<b>-3.64%</b>	<b>-1.34%</b>	<b>-11.28%</b>
<b>Distressed Sales</b>	<b>4.00%</b>	<b>-29.31%</b>	<b>-23.08%</b>
<b>Med. SP w/o distr</b>	<b>-21.74%</b>	<b>-1.35%</b>	<b>6.00%</b>

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.