

## Condo Monthly Sales

2013	April	May	June
SOLD	126	183	165
<b>DOM</b>	<b>117</b>	<b>101</b>	<b>110</b>
MEDIAN	\$157,500	\$215,000	\$209,000
<b>LISTINGS</b>	<b>1,147</b>	<b>1,150</b>	<b>1,100</b>
<b>Pendings</b>	<b>304</b>	<b>288</b>	<b>274</b>
<b>Distressed Sales</b>	<b>27</b>	<b>25</b>	<b>22</b>
<b>Med. SP w/o distr</b>	<b>\$215,000</b>	<b>\$239,950</b>	<b>\$234,500</b>
% CHANGE 2012-13			
SOLD	15.60%	33.58%	35.25%
<b>DOM</b>	<b>-12.03%</b>	<b>-14.41%</b>	<b>-9.84%</b>
MEDIAN	12.50%	25.73%	17.68%
<b>LISTINGS</b>	<b>-9.47%</b>	<b>-10.23%</b>	<b>-12.35%</b>
<b>Pendings</b>	<b>11.76%</b>	<b>12.94%</b>	<b>14.17%</b>
<b>Distressed Sales</b>	<b>-7%</b>	<b>-26%</b>	<b>10%</b>
<b>Med. SP w/o distr</b>	<b>13.16%</b>	<b>23.05%</b>	<b>16.12%</b>
2012	April	May	June
SOLD	109	137	122
<b>DOM</b>	<b>133</b>	<b>118</b>	<b>122</b>
MEDIAN	\$140,000	\$171,000	\$177,600
<b>LISTINGS</b>	<b>1,267</b>	<b>1,281</b>	<b>1,255</b>
<b>Pendings</b>	<b>272</b>	<b>255</b>	<b>240</b>
<b>Distressed Sales</b>	<b>29</b>	<b>34</b>	<b>20</b>
<b>Med. SP w/o distr</b>	<b>\$190,000</b>	<b>\$195,000</b>	<b>\$201,950</b>
% CHANGE 2011-12			
SOLD	18.48%	25.69%	-5.43%
<b>DOM</b>	<b>-8.28%</b>	<b>-4.07%</b>	<b>9.91%</b>
MEDIAN	-6.04%	-5.00%	-11.20%
<b>LISTINGS</b>	<b>-14.04%</b>	<b>-14.08%</b>	<b>-14.86%</b>
<b>Pendings</b>	<b>8.37%</b>	<b>7.14%</b>	<b>2.13%</b>
<b>Distressed Sales</b>	<b>-3%</b>	<b>48%</b>	<b>-26%</b>
<b>Med. SP w/o distr</b>	<b>-2.31%</b>	<b>-18.58%</b>	<b>-16.20%</b>
2011	April	May	June
SOLD	92	109	129
<b>DOM</b>	<b>145</b>	<b>123</b>	<b>111</b>
MEDIAN	\$149,000	\$180,000	\$200,000
<b>LISTINGS</b>	<b>1,474</b>	<b>1,491</b>	<b>1,474</b>
<b>Pendings</b>	<b>251</b>	<b>238</b>	<b>235</b>
<b>Distressed Sales</b>	<b>30</b>	<b>23</b>	<b>27</b>
<b>Med. SP w/o distr</b>	<b>\$194,500</b>	<b>\$239,500</b>	<b>\$241,000</b>
% CHANGE 2010-11			
SOLD	-16.36%	-1.80%	-21.34%
<b>DOM</b>	<b>11.54%</b>	<b>5.13%</b>	<b>-1.77%</b>
MEDIAN	-11.31%	-1.06%	9.29%
<b>LISTINGS</b>	<b>-2.45%</b>	<b>-1.97%</b>	<b>-2.45%</b>
<b>Pendings</b>	<b>-17.43%</b>	<b>-14.70%</b>	<b>2.62%</b>
<b>Distressed Sales</b>	<b>50%</b>	<b>35%</b>	<b>-10%</b>
<b>Med. SP w/o distr</b>	<b>3.18%</b>	<b>14.87%</b>	<b>19.90%</b>

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.