

## Multifamily Monthly Sales

	May 2020	June 2020	July 2020
SOLD	93	123	148
<b>DOM</b>	<b>45</b>	<b>42</b>	<b>43</b>
MEDIAN	\$305,000	\$300,000	\$300,000
<b>LISTINGS</b>	<b>357</b>	<b>368</b>	<b>375</b>
<b>Pendings</b>	<b>282</b>	<b>310</b>	<b>387</b>
<b>Distressed Sales</b>	<b>0</b>	<b>4</b>	<b>8</b>
<b>Med. SP w/o distr</b>	<b>\$0</b>	<b>\$300,000</b>	<b>\$304,950</b>
% CHANGE 2019-20			
SOLD	-42.59%	-19.08%	-27.09%
<b>DOM</b>	<b>-11.76%</b>	<b>-12.50%</b>	<b>2.38%</b>
MEDIAN	14.07%	7.82%	11.11%
<b>LISTINGS</b>	<b>-30.95%</b>	<b>-25.35%</b>	<b>-26.61%</b>
<b>Pendings</b>	<b>-26.56%</b>	<b>-22.50%</b>	<b>4.31%</b>
<b>Distressed Sales</b>	<b>-100.00%</b>	<b>-20.00%</b>	<b>166.67%</b>
<b>Med. SP w/o distr</b>	<b>-100.00%</b>	<b>7.14%</b>	<b>12.68%</b>
	May 2019	June 2019	July 2019
SOLD	162	152	203
<b>DOM</b>	<b>51</b>	<b>48</b>	<b>42</b>
MEDIAN	\$267,375	\$278,250	\$270,000
<b>LISTINGS</b>	<b>517</b>	<b>493</b>	<b>511</b>
<b>Pendings</b>	<b>384</b>	<b>400</b>	<b>371</b>
<b>Distressed Sales</b>	<b>8</b>	<b>5</b>	<b>3</b>
<b>Med. SP w/o distr</b>	<b>\$270,000</b>	<b>\$280,000</b>	<b>\$270,625</b>
% CHANGE 218-19			
SOLD	6.58%	-25.85%	18.71%
<b>DOM</b>	<b>10.87%</b>	<b>2.13%</b>	<b>2.44%</b>
MEDIAN	10.89%	11.30%	8.00%
<b>LISTINGS</b>	<b>-15.66%</b>	<b>-17.42%</b>	<b>-24.96%</b>
<b>Pendings</b>	<b>16.36%</b>	<b>17.30%</b>	<b>6.92%</b>
<b>Distressed Sales</b>	<b>-27.27%</b>	<b>-37.50%</b>	<b>-66.67%</b>
<b>Med. SP w/o distr</b>	<b>9.76%</b>	<b>12.00%</b>	<b>8.25%</b>
	May 2018	June 2018	July 2018
SOLD	152	205	171
<b>DOM</b>	<b>46</b>	<b>47</b>	<b>41</b>
MEDIAN	\$241,107	\$250,000	\$250,000
<b>LISTINGS</b>	<b>613</b>	<b>597</b>	<b>681</b>
<b>Pendings</b>	<b>330</b>	<b>341</b>	<b>347</b>
<b>Distressed Sales</b>	<b>11</b>	<b>8</b>	<b>9</b>
<b>Med. SP w/o distr</b>	<b>\$246,000</b>	<b>\$250,000</b>	<b>\$250,000</b>
% CHANGE 2016-17			
SOLD	7.80%	2.50%	20.42%
<b>DOM</b>	<b>0.00%</b>	<b>-6.00%</b>	<b>24.24%</b>
MEDIAN	21.16%	19.05%	9.67%
<b>LISTINGS</b>	<b>16.10%</b>	<b>13.71%</b>	<b>24.50%</b>
<b>Pendings</b>	<b>-7.82%</b>	<b>-20.88%</b>	<b>-15.37%</b>
<b>Distressed Sales</b>	<b>-63.33%</b>	<b>-63.64%</b>	<b>-50.00%</b>
<b>Med. SP w/o distr</b>	<b>14.42%</b>	<b>16.28%</b>	<b>6.38%</b>

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.