

## Multi - Family Monthly Sales

	May 2016	June 2016	July 2016
SOLD	118	154	131
<b>DOM</b>	<b>67</b>	<b>65</b>	<b>61</b>
MEDIAN	\$180,000	\$185,000	\$190,000
<b>LISTINGS</b>	<b>648</b>	<b>676</b>	<b>696</b>
<b>Pendings</b>	<b>435</b>	<b>422</b>	<b>427</b>
<b>Distressed Sales</b>	<b>19</b>	<b>21</b>	<b>18</b>
<b>Med. SP w/o distr</b>	<b>\$193,900</b>	<b>\$198,000</b>	<b>\$204,000</b>
% CHANGE 2015-16			
SOLD	29.67%	0.65%	-9.66%
<b>DOM</b>	<b>-10.67%</b>	<b>-1.52%</b>	<b>-23.75%</b>
MEDIAN	18.42%	8.82%	10.14%
<b>LISTINGS</b>	<b>-27.03%</b>	<b>-24.04%</b>	<b>-22.84%</b>
<b>Pendings</b>	<b>0.00%</b>	<b>-0.24%</b>	<b>3.39%</b>
<b>Distressed Sales</b>	<b>-24.00%</b>	<b>-38.24%</b>	<b>-45.45%</b>
<b>Med. SP w/o distr</b>	<b>11.47%</b>	<b>7.08%</b>	<b>8.45%</b>
	May 2015	June 2015	July 2015
SOLD	91	153	145
<b>DOM</b>	<b>75</b>	<b>66</b>	<b>80</b>
MEDIAN	\$152,000	\$170,000	\$172,500
<b>LISTINGS</b>	<b>888</b>	<b>890</b>	<b>902</b>
<b>Pendings</b>	<b>435</b>	<b>423</b>	<b>413</b>
<b>Distressed Sales</b>	<b>25</b>	<b>34</b>	<b>33</b>
<b>Med. SP w/o distr</b>	<b>\$173,950</b>	<b>\$184,900</b>	<b>\$188,100</b>
% CHANGE 2014-15			
SOLD	-18.75%	15.91%	35.51%
<b>DOM</b>	<b>2.74%</b>	<b>6.45%</b>	<b>0.00%</b>
MEDIAN	3.40%	10.03%	9.18%
<b>LISTINGS</b>	<b>8.69%</b>	<b>-2.20%</b>	<b>-3.63%</b>
<b>Pendings</b>	<b>8.75%</b>	<b>10.16%</b>	<b>8.12%</b>
<b>Distressed Sales</b>	<b>-35.90%</b>	<b>0.00%</b>	<b>22.22%</b>
<b>Med. SP w/o distr</b>	<b>5.42%</b>	<b>5.06%</b>	<b>1.68%</b>
	May 2014	June 2014	July 2014
SOLD	112	132	107
<b>DOM</b>	<b>73</b>	<b>62</b>	<b>80</b>
MEDIAN	\$147,000	\$154,500	\$158,000
<b>LISTINGS</b>	<b>817</b>	<b>910</b>	<b>936</b>
<b>Pendings</b>	<b>400</b>	<b>384</b>	<b>382</b>
<b>Distressed Sales</b>	<b>39</b>	<b>34</b>	<b>27</b>
<b>Med. SP w/o distr</b>	<b>\$165,000</b>	<b>\$176,000</b>	<b>\$185,000</b>
% CHANGE 2013-14			
SOLD	-4.27%	14.78%	-17.05%
<b>DOM</b>	<b>-21.51%</b>	<b>-12.68%</b>	<b>17.65%</b>
MEDIAN	13.95%	11.96%	9.04%
<b>LISTINGS</b>	<b>14.91%</b>	<b>24.66%</b>	<b>24.97%</b>
<b>Pendings</b>	<b>-9.50%</b>	<b>-7.91%</b>	<b>-8.39%</b>
<b>Distressed Sales</b>	<b>-4.88%</b>	<b>-15.00%</b>	<b>-35.71%</b>
<b>Med. SP w/o distr</b>	<b>13.01%</b>	<b>10.69%</b>	<b>8.82%</b>

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.