

## Condo Monthly Sales

2012	May	June	July
SOLD	137	122	97
<b>DOM</b>	<b>118</b>	<b>122</b>	<b>111</b>
MEDIAN	\$171,000	\$177,600	\$157,500
<b>LISTINGS</b>	<b>1281</b>	<b>1255</b>	<b>1222</b>
<b>Pendings</b>	<b>255</b>	<b>470</b>	<b>244</b>
<b>Distressed Sales</b>	<b>34</b>	<b>20</b>	<b>24</b>
<b>Med. SP w/o distr</b>	<b>\$195,000</b>	<b>\$201,950</b>	<b>\$201,000</b>
% CHANGE 2011-12			
SOLD	25.69%	-5.43%	0.00%
<b>DOM</b>	<b>-4.07%</b>	<b>9.91%</b>	<b>-9.76%</b>
MEDIAN	-5.00%	-11.20%	-34.92%
<b>LISTINGS</b>	<b>-14.08%</b>	<b>-14.86%</b>	<b>-12.40%</b>
<b>Pendings</b>	<b>7.14%</b>	<b>100.00%</b>	<b>-2.01%</b>
<b>Distressed Sales</b>	<b>48%</b>	<b>-26%</b>	<b>71%</b>
<b>Med. SP w/o distr</b>	<b>-18.58%</b>	<b>-16.20%</b>	<b>-22.69%</b>
2011	May	June	July
SOLD	109	129	97
<b>DOM</b>	<b>123</b>	<b>111</b>	<b>123</b>
MEDIAN	\$180,000	\$200,000	\$242,000
<b>LISTINGS</b>	<b>1,491</b>	<b>1,474</b>	<b>1,395</b>
<b>Pendings</b>	<b>238</b>	<b>235</b>	<b>249</b>
<b>Distressed Sales</b>	<b>23</b>	<b>27</b>	<b>14</b>
<b>Med. SP w/o distr</b>	<b>\$239,500</b>	<b>\$241,000</b>	<b>\$260,000</b>
% CHANGE 2010-11			
SOLD	-1.80%	-21.34%	-2.02%
<b>DOM</b>	<b>5.13%</b>	<b>-1.77%</b>	<b>-13.99%</b>
MEDIAN	-1.06%	9.29%	5.22%
<b>LISTINGS</b>	<b>-1.97%</b>	<b>-2.45%</b>	<b>-7.19%</b>
<b>Pendings</b>	<b>-14.70%</b>	<b>2.62%</b>	<b>2.47%</b>
<b>Distressed Sales</b>	<b>35%</b>	<b>-10%</b>	<b>-22%</b>
<b>Med. SP w/o distr</b>	<b>14.87%</b>	<b>19.90%</b>	<b>-1.85%</b>
2010	May	June	July
SOLD	111	164	99
<b>DOM</b>	<b>117</b>	<b>113</b>	<b>143</b>
MEDIAN	\$181,925	\$183,000	\$230,000
<b>LISTINGS</b>	<b>1,521</b>	<b>1,511</b>	<b>1,503</b>
<b>Pendings</b>	<b>279</b>	<b>229</b>	<b>243</b>
<b>Distressed Sales</b>	<b>17</b>	<b>30</b>	<b>18</b>
<b>Med. SP w/o distr</b>	<b>\$208,500</b>	<b>\$201,000</b>	<b>\$264,900</b>
% CHANGE 2009-10			
SOLD	21.98%	23.31%	-17.50%
<b>DOM</b>	<b>-22.00%</b>	<b>-8.87%</b>	<b>15.32%</b>
MEDIAN	14.42%	-6.15%	35.29%
<b>LISTINGS</b>	<b>-2.06%</b>	<b>1.41%</b>	<b>4.45%</b>
<b>Pendings</b>	<b>-7.00%</b>	<b>-19.37%</b>	<b>-7.60%</b>
<b>Distressed Sales</b>	<b>-39.29%</b>	<b>3.45%</b>	<b>-35.71%</b>
<b>Med. SP w/o distr</b>	<b>13.32%</b>	<b>-5.85%</b>	<b>42.52%</b>

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.