

Multifamily Monthly Sales

	November 2020	December 2020	January 2021
SOLD	193	238	156
DOM	42	40	37
MEDIAN	\$330,100	\$338,250	\$330,000
LISTINGS	458	377	379
Pendings	424	369	377
Distressed Sales	1	2	4
Med. SP w/o distr	\$330,550	\$339,500	\$330,000
	% CHANGE 2019-20	% CHANGE 2019-20	% CHANGE 2020-21
SOLD	-1.53%	39.18%	-1.89%
DOM	2.44%	-9.09%	-26.00%
MEDIAN	17.89%	18.68%	13.79%
LISTINGS	2.23%	-2.33%	8.29%
Pendings	28.88%	28.57%	30.00%
Distressed Sales	-75.00%	-71.43%	-42.86%
Med. SP w/o distr	18.05%	18.29%	12.05%
	November 2019	December 2019	January 2020
SOLD	196	171	159
DOM	41	44	50
MEDIAN	\$280,000	\$285,000	\$290,000
LISTINGS	448	386	350
Pendings	329	287	290
Distressed Sales	4	7	7
Med. SP w/o distr	\$280,000	\$287,000	\$294,500
	% CHANGE 2018-19	% CHANGE 2018-19	% CHANGE 2019-20
SOLD	7.10%	0.59%	3.92%
DOM	-24.07%	-6.38%	-3.85%
MEDIAN	12.00%	9.85%	9.85%
LISTINGS	-20.85%	-20.58%	-25.05%
Pendings	-2.37%	3.61%	5.45%
Distressed Sales	-33.33%	-36.36%	-30.00%
Med. SP w/o distr	9.80%	14.80%	11.13%
	November 2018	December 2018	January 2019
SOLD	183	170	153
DOM	54	47	52
MEDIAN	\$250,000	\$259,450	\$264,000
LISTINGS	566	486	467
Pendings	337	277	275
Distressed Sales	6	11	10
Med. SP w/o distr	\$255,000	\$250,000	\$265,000
	% CHANGE 2017-18	% CHANGE 2017-18	% CHANGE 2018-19
SOLD	25.34%	-13.71%	6.99%
DOM	17.39%	-6.00%	26.83%
MEDIAN	7.69%	15.31%	17.33%
LISTINGS	15.98%	19.12%	12.80%
Pendings	-11.78%	-11.50%	-1.79%
Distressed Sales	-53.85%	-50.00%	-28.57%
Med. SP w/o distr	6.25%	8.70%	12.77%

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.