

## Condo Monthly Sales

	November 2016	December 2016	January 2017
SOLD	165	171	130
<b>DOM</b>	<b>75</b>	<b>78</b>	<b>82</b>
MEDIAN	\$225,000	\$205,400	\$186,000
<b>LISTINGS</b>	<b>767</b>	<b>732</b>	<b>757</b>
<b>Pendings</b>	<b>255</b>	<b>200</b>	<b>222</b>
<b>Distressed Sales</b>	<b>7</b>	<b>14</b>	<b>8</b>
<b>Med. SP w/o distr</b>	<b>\$245,000</b>	<b>\$209,950</b>	<b>\$189,950</b>
	% CHANGE 2015-16	% CHANGE 2015-16	% CHANGE 2016-17
SOLD	46.02%	36.80%	31.31%
<b>DOM</b>	<b>-26.47%</b>	<b>-18.75%</b>	<b>-24.77%</b>
MEDIAN	11.94%	20.82%	1.64%
<b>LISTINGS</b>	<b>-3.52%</b>	<b>-4.19%</b>	<b>0.26%</b>
<b>Pendings</b>	<b>6.25%</b>	<b>-1.48%</b>	<b>-0.45%</b>
<b>Distressed Sales</b>	<b>-56.25%</b>	<b>40.00%</b>	<b>0.00%</b>
<b>Med. SP w/o distr</b>	<b>13.95%</b>	<b>14.73%</b>	<b>-2.59%</b>
	November 2015	December 2015	January 2016
SOLD	113	125	99
<b>DOM</b>	<b>102</b>	<b>96</b>	<b>109</b>
MEDIAN	\$201,000	\$170,000	\$183,000
<b>LISTINGS</b>	<b>795</b>	<b>764</b>	<b>755</b>
<b>Pendings</b>	<b>240</b>	<b>203</b>	<b>223</b>
<b>Distressed Sales</b>	<b>16</b>	<b>10</b>	<b>8</b>
<b>Med. SP w/o distr</b>	<b>\$215,000</b>	<b>\$183,000</b>	<b>\$195,000</b>
	% CHANGE 2014-15	% CHANGE 2014-15	% CHANGE 2015-16
SOLD	15.31%	-14.97%	8.79%
<b>DOM</b>	<b>-0.97%</b>	<b>-2.04%</b>	<b>12.37%</b>
MEDIAN	-16.15%	3.03%	-11.81%
<b>LISTINGS</b>	<b>-9.45%</b>	<b>-5.68%</b>	<b>-3.82%</b>
<b>Pendings</b>	<b>21.21%</b>	<b>10.33%</b>	<b>13.78%</b>
<b>Distressed Sales</b>	<b>14.29%</b>	<b>-58.33%</b>	<b>-33.33%</b>
<b>Med. SP w/o distr</b>	<b>-16.49%</b>	<b>-3.63%</b>	<b>-13.33%</b>
	November 2014	December 2014	January 2015
SOLD	98	147	91
<b>DOM</b>	<b>103</b>	<b>98</b>	<b>97</b>
MEDIAN	\$239,700	\$165,000	\$207,500
<b>LISTINGS</b>	<b>878</b>	<b>810</b>	<b>785</b>
<b>Pendings</b>	<b>198</b>	<b>184</b>	<b>196</b>
<b>Distressed Sales</b>	<b>14</b>	<b>24</b>	<b>12</b>
<b>Med. SP w/o distr</b>	<b>\$257,450</b>	<b>\$189,900</b>	<b>\$225,000</b>
	% CHANGE 2013-14	% CHANGE 2013-14	% CHANGE 2014-15
SOLD	-20.33%	26.72%	-5.21%
<b>DOM</b>	<b>11.96%</b>	<b>-8.41%</b>	<b>-15.65%</b>
MEDIAN	14.69%	-9.96%	1.22%
<b>LISTINGS</b>	<b>3.42%</b>	<b>2.53%</b>	<b>-4.73%</b>
<b>Pendings</b>	<b>-8.33%</b>	<b>-2.65%</b>	<b>-10.09%</b>
<b>Distressed Sales</b>	<b>0.00%</b>	<b>50.00%</b>	<b>-42.86%</b>
<b>Med. SP w/o distr</b>	<b>17.02%</b>	<b>-7.37%</b>	<b>-2.17%</b>

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.