

## Multi - Family Monthly Sales

	November 2014	December 2014	January 2015
SOLD	86	140	99
<b>DOM</b>	<b>76</b>	<b>70</b>	<b>79</b>
MEDIAN	\$152,000	\$139,000	\$141,000
<b>LISTINGS</b>	<b>795</b>	<b>701</b>	<b>697</b>
<b>Pendings</b>	<b>383</b>	<b>349</b>	<b>367</b>
<b>Distressed Sales</b>	<b>24</b>	<b>40</b>	<b>36</b>
<b>Med. SP w/o distr</b>	<b>\$166,250</b>	<b>\$159,950</b>	<b>\$165,000</b>
	% CHANGE 2013-14	% CHANGE 2013-14	% CHANGE 2014-15
SOLD	-28.93%	34.62%	15.12%
<b>DOM</b>	<b>-5.00%</b>	<b>4.48%</b>	<b>-3.66%</b>
MEDIAN	7.04%	-7.33%	12.80%
<b>LISTINGS</b>	<b>9.66%</b>	<b>8.68%</b>	<b>4.50%</b>
<b>Pendings</b>	<b>8.81%</b>	<b>-0.57%</b>	<b>6.38%</b>
<b>Distressed Sales</b>	<b>-38.46%</b>	<b>11.11%</b>	<b>-2.70%</b>
<b>Med. SP w/o distr</b>	<b>-4.45%</b>	<b>-4.73%</b>	<b>5.10%</b>
	November 2013	December 2013	January 2014
SOLD	121	104	86
<b>DOM</b>	<b>80</b>	<b>67</b>	<b>82</b>
MEDIAN	\$142,000	\$150,000	\$125,000
<b>LISTINGS</b>	<b>725</b>	<b>645</b>	<b>667</b>
<b>Pendings</b>	<b>352</b>	<b>351</b>	<b>345</b>
<b>Distressed Sales</b>	<b>39</b>	<b>36</b>	<b>37</b>
<b>Med. SP w/o distr</b>	<b>\$174,000</b>	<b>\$167,900</b>	<b>\$157,000</b>
	% CHANGE 2012-13	% CHANGE 2012-13	% CHANGE 2013-14
SOLD	18.63%	-18.75%	7.50%
<b>DOM</b>	<b>-20.00%</b>	<b>-17.28%</b>	<b>-10.87%</b>
MEDIAN	18.38%	24.74%	8.23%
<b>LISTINGS</b>	<b>3.72%</b>	<b>-3.59%</b>	<b>4.55%</b>
<b>Pendings</b>	<b>-17.37%</b>	<b>-9.77%</b>	<b>-17.46%</b>
<b>Distressed Sales</b>	<b>-11.36%</b>	<b>-40.98%</b>	<b>12.12%</b>
<b>Med. SP w/o distr</b>	<b>10.51%</b>	<b>0.24%</b>	<b>7.17%</b>
	November 2012	December 2012	January 2013
SOLD	102	128	80
<b>DOM</b>	<b>100</b>	<b>81</b>	<b>92</b>
MEDIAN	\$119,950	\$120,250	\$115,500
<b>LISTINGS</b>	<b>699</b>	<b>669</b>	<b>638</b>
<b>Pendings</b>	<b>426</b>	<b>389</b>	<b>418</b>
<b>Distressed Sales</b>	<b>44</b>	<b>61</b>	<b>33</b>
<b>Med. SP w/o distr</b>	<b>\$157,450</b>	<b>\$167,500</b>	<b>\$146,500</b>
	% CHANGE 2011-12	% CHANGE 2011-12	% CHANGE 2012-13
SOLD	-17.07%	-3.76%	-13.04%
<b>DOM</b>	<b>13.64%</b>	<b>0.00%</b>	<b>8.24%</b>
MEDIAN	-0.04%	9.42%	4.90%
<b>LISTINGS</b>	<b>-29.96%</b>	<b>-27.04%</b>	<b>-28.79%</b>
<b>Pendings</b>	<b>9.51%</b>	<b>6.87%</b>	<b>12.06%</b>
<b>Distressed Sales</b>	<b>-39.73%</b>	<b>-22.78%</b>	<b>-40.00%</b>
<b>Med. SP w/o distr</b>	<b>4.27%</b>	<b>10.20%</b>	<b>-2.27%</b>

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.