

## Condo Monthly Sales

	November 2014	December 2014	January 2015
SOLD	98	147	91
<b>DOM</b>	<b>103</b>	<b>98</b>	<b>97</b>
MEDIAN	\$239,700	\$165,000	\$207,500
<b>LISTINGS</b>	<b>878</b>	<b>810</b>	<b>785</b>
<b>Pendings</b>	<b>198</b>	<b>184</b>	<b>196</b>
<b>Distressed Sales</b>	<b>14</b>	<b>24</b>	<b>12</b>
<b>Med. SP w/o distr</b>	<b>\$257,450</b>	<b>\$189,900</b>	<b>\$225,000</b>
	% CHANGE 2013-14	% CHANGE 2013-14	% CHANGE 2014-15
SOLD	-20.33%	26.72%	-5.21%
<b>DOM</b>	<b>11.96%</b>	<b>-8.41%</b>	<b>-15.65%</b>
MEDIAN	14.69%	-9.96%	1.22%
<b>LISTINGS</b>	<b>3.42%</b>	<b>2.53%</b>	<b>-4.73%</b>
<b>Pendings</b>	<b>-8.33%</b>	<b>-2.65%</b>	<b>-10.09%</b>
<b>Distressed Sales</b>	<b>0.00%</b>	<b>50.00%</b>	<b>-42.86%</b>
<b>Med. SP w/o distr</b>	<b>17.02%</b>	<b>-7.37%</b>	<b>-2.17%</b>
	November 2013	December 2013	January 2014
SOLD	123	116	96
<b>DOM</b>	<b>92</b>	<b>107</b>	<b>115</b>
MEDIAN	\$209,000	\$183,250	\$205,000
<b>LISTINGS</b>	<b>849</b>	<b>790</b>	<b>824</b>
<b>Pendings</b>	<b>216</b>	<b>189</b>	<b>218</b>
<b>Distressed Sales</b>	<b>14</b>	<b>16</b>	<b>21</b>
<b>Med. SP w/o distr</b>	<b>\$220,000</b>	<b>\$205,000</b>	<b>\$230,000</b>
	% CHANGE 2012-13	% CHANGE 2012-13	% CHANGE 2013-14
SOLD	0.00%	-4.13%	0.00%
<b>DOM</b>	<b>-36.11%</b>	<b>-21.32%</b>	<b>-8.73%</b>
MEDIAN	1.95%	-8.38%	2.78%
<b>LISTINGS</b>	<b>-13.19%</b>	<b>-14.22%</b>	<b>-14.43%</b>
<b>Pendings</b>	<b>3.85%</b>	<b>-1.05%</b>	<b>7.39%</b>
<b>Distressed Sales</b>	<b>-46.15%</b>	<b>-23.81%</b>	<b>50.00%</b>
<b>Med. SP w/o distr</b>	<b>-8.30%</b>	<b>2.50%</b>	<b>-0.76%</b>
	November 2012	December 2012	January 2013
SOLD	123	121	96
<b>DOM</b>	<b>144</b>	<b>136</b>	<b>126</b>
MEDIAN	\$205,000	\$200,000	\$199,450
<b>LISTINGS</b>	<b>978</b>	<b>921</b>	<b>963</b>
<b>Pendings</b>	<b>208</b>	<b>191</b>	<b>203</b>
<b>Distressed Sales</b>	<b>26</b>	<b>21</b>	<b>14</b>
<b>Med. SP w/o distr</b>	<b>\$239,900</b>	<b>\$200,000</b>	<b>\$231,750</b>
	% CHANGE 2011-12	% CHANGE 2011-12	% CHANGE 2012-13
SOLD	32.26%	14.15%	60.00%
<b>DOM</b>	<b>37.14%</b>	<b>3.03%</b>	<b>21.15%</b>
MEDIAN	25.38%	22.89%	28.30%
<b>LISTINGS</b>	<b>-18.23%</b>	<b>-15.89%</b>	<b>-16.19%</b>
<b>Pendings</b>	<b>-1.89%</b>	<b>1.06%</b>	<b>2.01%</b>
<b>Distressed Sales</b>	<b>-4%</b>	<b>-30%</b>	<b>-22.22%</b>
<b>Med. SP w/o distr</b>	<b>3.85%</b>	<b>-10.41%</b>	<b>19.61%</b>

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.