

Multi - Family Monthly Sales

	November 2012	December 2012	January 2013
SOLD	102	128	80
DOM	100	81	92
MEDIAN	\$119,950	\$120,250	\$115,500
LISTINGS	699	669	638
Pendings	426	389	418
Distressed Sales	44	61	33
Med. SP w/o distr	\$157,450	\$167,500	\$146,500
	% CHANGE 2011-12	% CHANGE 2011-12	% CHANGE 2012-13
SOLD	-17.07%	-3.76%	-13.04%
DOM	13.64%	0.00%	8.24%
MEDIAN	-0.04%	9.42%	4.90%
LISTINGS	-29.96%	-27.04%	-28.79%
Pendings	9.51%	6.87%	12.06%
Distressed Sales	-39.73%	-22.78%	-40.00%
Med. SP w/o distr	4.27%	10.20%	-2.27%
	November 2011	December 2011	January 2012
SOLD	123	133	92
DOM	88	81	85
MEDIAN	\$120,000	\$109,900	\$110,100
LISTINGS	998	917	896
Pendings	389	364	373
Distressed Sales	73	79	55
Med. SP w/o distr	\$151,000	\$152,000	\$149,900
	% CHANGE 2010-11	% CHANGE 2010-11	% CHANGE 2011-12
SOLD	10.81%	7.26%	27.78%
DOM	2.33%	2.53%	16.44%
MEDIAN	-4.00%	-18.59%	-17.68%
LISTINGS	-8.10%	-7.09%	-9.49%
Pendings	5.71%	0.28%	1.08%
Distressed Sales	10.61%	36.21%	37.50%
Med. SP w/o distr	-2.58%	-12.39%	-7.75%
	November 2010	December 2010	January 2011
SOLD	111	124	72
DOM	86	79	73
MEDIAN	\$125,000	\$135,000	\$133,750
LISTINGS	1,086	987	990
Pendings	368	363	369
Distressed Sales	66	58	40
Med. SP w/o distr	\$155,000	\$173,500	\$162,500
	% CHANGE 2009-10	% CHANGE 2009-10	% CHANGE 2010-11
SOLD	-35.09%	-32.61%	-44.19%
DOM	13.16%	5.33%	15.87%
MEDIAN	8.79%	16.88%	21.59%
LISTINGS	9.92%	4.89%	2.91%
Pendings	-26.10%	-19.87%	-20.65%
Distressed Sales	-37.74%	-51.26%	-53.49%
Med. SP w/o distr	-8.82%	11.94%	5.52%

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.