

Multi - Family Monthly Sales

	November 2011	December 2011	January 2012
SOLD	123	133	92
DOM	88	81	85
MEDIAN	\$120,000	\$109,900	\$110,100
LISTINGS	998	917	896
Pendings	389	364	373
Distressed Sales	73	79	55
Med. SP w/o distr	\$151,000	\$152,000	\$149,900
	% CHANGE 2010-11	% CHANGE 2010-11	% CHANGE 2011-12
SOLD	10.81%	7.26%	27.78%
DOM	2.33%	2.53%	16.44%
MEDIAN	-4.00%	-18.59%	-17.68%
LISTINGS	-8.10%	-7.09%	-9.49%
Pendings	5.71%	0.28%	1.08%
Distressed Sales	10.61%	36.21%	37.50%
Med. SP w/o distr	-2.58%	-12.39%	-7.75%
	November 2010	December 2010	January 2011
SOLD	111	124	72
DOM	86	79	73
MEDIAN	\$125,000	\$135,000	\$133,750
LISTINGS	1,086	987	990
Pendings	368	363	369
Distressed Sales	66	58	40
Med. SP w/o distr	\$155,000	\$173,500	\$162,500
	% CHANGE 2009-10	% CHANGE 2009-10	% CHANGE 2010-11
SOLD	-35.09%	-32.61%	-44.19%
DOM	13.16%	5.33%	15.87%
MEDIAN	8.79%	16.88%	21.59%
LISTINGS	9.92%	4.89%	2.91%
Pendings	-26.10%	-19.87%	-20.65%
Distressed Sales	-37.74%	-51.26%	-53.49%
Med. SP w/o distr	-8.82%	11.94%	5.52%
	November 2009	December 2009	January 2010
SOLD	171	184	129
DOM	76	75	63
MEDIAN	\$114,900	\$115,500	\$110,000
LISTINGS	988	941	962
Pendings	498	453	465
Distressed Sales	106	119	86
Med. SP w/o distr	\$170,000	\$155,000	\$154,000
	% CHANGE 2008-09	% CHANGE 2008-09	% CHANGE 2009-10
SOLD	19.58%	-10.24%	-21.34%
DOM	-30.28%	-15.73%	-36.36%
MEDIAN	9.43%	21.58%	20.88%
LISTINGS	-26.65%	-22.36%	-21.98%
Pendings	-10.75%	-19.11%	-16.67%
Distressed Sales	-7.83%	-26.99%	-35.82%
Med. SP w/o distr	-4.23%	-4.62%	-13.24%

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.