

Multi - Family Monthly Sales

	November 2010	December 2010	January 2011
SOLD	111	124	72
DOM	86	79	73
MEDIAN	\$125,000	\$135,000	\$133,750
LISTINGS	1,086	987	990
Pendings	368	363	369
Distressed Sales	66	58	40
Med. SP w/o distr	\$155,000	\$173,500	\$162,500
	% CHANGE 2009-10	% CHANGE 2009-10	% CHANGE 2010-11
SOLD	-35.09%	-32.61%	-44.19%
DOM	13.16%	5.33%	15.87%
MEDIAN	8.79%	16.88%	21.59%
LISTINGS	9.92%	4.89%	2.91%
Pendings	-26.10%	-19.87%	-20.65%
Distressed Sales	-37.74%	-51.26%	-53.49%
Med. SP w/o distr	-8.82%	11.94%	5.52%
	November 2009	December 2009	January 2010
SOLD	171	184	129
DOM	76	75	63
MEDIAN	\$114,900	\$115,500	\$110,000
LISTINGS	988	941	962
Pendings	498	453	465
Distressed Sales	106	119	86
Med. SP w/o distr	\$170,000	\$155,000	\$154,000
	% CHANGE 2008-09	% CHANGE 2008-09	% CHANGE 2009-10
SOLD	19.58%	-10.24%	-21.34%
DOM	-30.28%	-15.73%	-36.36%
MEDIAN	9.43%	21.58%	20.88%
LISTINGS	-26.65%	-22.36%	-21.98%
Pendings	-10.75%	-19.11%	-16.67%
Distressed Sales	-7.83%	-26.99%	-35.82%
Med. SP w/o distr	-4.23%	-4.62%	-13.24%
	November 2008	December 2008	January 2009
SOLD	143	205	164
DOM	109	89	99
MEDIAN	\$105,000	\$95,000	\$91,000
LISTINGS	1,347	1,212	1,233
Pendings	558	560	558
Distressed Sales	115	163	134
Med. SP w/o distr	\$177,500	\$162,500	\$177,500
	% CHANGE 2007-08	% CHANGE 2007-08	% CHANGE 2008-09
SOLD	45.92%	102.97%	152.31%
DOM	15.96%	27.14%	-6.60%
MEDIAN	-51.16%	-52.50%	-40.13%
LISTINGS			
Pendings			