

## Multi - Family Monthly Sales

	November 2009	December 2009	January 2010
SOLD	171	184	129
<b>DOM</b>	<b>76</b>	<b>75</b>	<b>63</b>
MEDIAN	\$114,900	\$115,500	\$110,000
<b>LISTINGS</b>	<b>988</b>	<b>941</b>	<b>962</b>
<b>Pendings</b>	<b>498</b>	<b>453</b>	<b>465</b>
<b>Distressed Sales</b>	<b>106</b>	<b>119</b>	<b>86</b>
<b>Med. SP w/o distr</b>	<b>\$170,000</b>	<b>\$155,000</b>	<b>\$154,000</b>
% CHANGE 09-10			
SOLD	19.58%	-10.24%	-21.34%
<b>DOM</b>	<b>-30.28%</b>	<b>-15.73%</b>	<b>-36.36%</b>
MEDIAN	9.43%	21.58%	20.88%
<b>LISTINGS</b>	<b>-26.65%</b>	<b>-22.36%</b>	<b>-21.98%</b>
<b>Pendings</b>	<b>-10.75%</b>	<b>-19.11%</b>	<b>-16.67%</b>
<b>Distressed Sales</b>	<b>-7.83%</b>	<b>-26.99%</b>	<b>-35.82%</b>
<b>Med. SP w/o distr</b>	<b>-4.23%</b>	<b>-4.62%</b>	<b>-13.24%</b>
	November 2008	December 2008	January 2009
SOLD	143	205	164
<b>DOM</b>	<b>109</b>	<b>89</b>	<b>99</b>
MEDIAN	\$105,000	\$95,000	\$91,000
<b>LISTINGS</b>	<b>1,347</b>	<b>1,212</b>	<b>1,233</b>
<b>Pendings</b>	<b>558</b>	<b>560</b>	<b>558</b>
<b>Distressed Sales</b>	<b>115</b>	<b>163</b>	<b>134</b>
<b>Med. SP w/o distr</b>	<b>\$177,500</b>	<b>\$162,500</b>	<b>\$177,500</b>
% CHANGE 08-09			
SOLD	45.92%	102.97%	152.31%
<b>DOM</b>	<b>15.96%</b>	<b>27.14%</b>	<b>-6.60%</b>
MEDIAN	-51.16%	-52.50%	-40.13%
<b>LISTINGS</b>			
<b>Pendings</b>			
<b>Distressed Sales</b>			
<b>Med. SP w/o distr</b>			
	November 2007	December 2007	January 2008
SOLD	98	101	65
<b>DOM</b>	<b>94</b>	<b>70</b>	<b>106</b>
MEDIAN	\$215,000	\$200,000	\$152,000
<b>LISTINGS</b>	<b>na</b>	<b>na</b>	<b>na</b>
<b>Pendings</b>	<b>na</b>	<b>na</b>	<b>na</b>
<b>Distressed Sales</b>			
<b>Med. SP w/o distr</b>			
% CHANGE 07-08			
SOLD			-45.38%
<b>DOM</b>			<b>30.86%</b>
MEDIAN			-42.21%
<b>LISTINGS</b>			
<b>Pendings</b>			