

Multifamily Monthly Sales

	December 2019	January 2020	February 2020
SOLD	171	159	123
DOM	44	50	54
MEDIAN	\$285,000	\$290,000	\$280,500
LISTINGS	386	350	360
Pendings	287	290	320
Distressed Sales	7	7	4
Med. SP w/o distr	\$287,000	\$294,500	\$285,000
	% CHANGE 2018-19	% CHANGE 2019-20	% CHANGE 2019-20
SOLD	0.59%	3.92%	6.03%
DOM	-6.38%	-3.85%	-20.59%
MEDIAN	9.85%	9.85%	10.00%
LISTINGS	-20.58%	-25.05%	-15.49%
Pendings	3.61%	5.45%	2.56%
Distressed Sales	-36.36%	-30.00%	-66.67%
Med. SP w/o distr	14.80%	11.13%	9.62%
	December 2018	January 2019	February 2019
SOLD	170	153	116
DOM	47	52	68
MEDIAN	\$259,450	\$264,000	\$255,000
LISTINGS	486	467	426
Pendings	277	275	312
Distressed Sales	11	10	12
Med. SP w/o distr	\$250,000	\$265,000	\$260,000
	% CHANGE 2017-18	% CHANGE 218-19	% CHANGE 218-19
SOLD	-13.71%	6.99%	-0.85%
DOM	-6.00%	26.83%	41.67%
MEDIAN	15.31%	17.33%	11.60%
LISTINGS	19.12%	12.80%	-5.54%
Pendings	-11.50%	-1.79%	6.12%
Distressed Sales	-50.00%	-28.57%	-25.00%
Med. SP w/o distr	8.70%	12.77%	13.79%
	December 2017	January 2018	February 2018
SOLD	197	143	117
DOM	50	41	48
MEDIAN	\$225,000	\$225,000	\$228,500
LISTINGS	408	414	451
Pendings	313	280	294
Distressed Sales	22	14	16
Med. SP w/o distr	\$229,999	\$235,000	\$228,500
	% CHANGE 2016-17	% CHANGE 2017-18	% CHANGE 2017-18
SOLD	38.73%	3.62%	1.74%
DOM	-26.47%	-31.67%	-28.36%
MEDIAN	11.41%	20.16%	26.94%
LISTINGS	-20.16%	-19.30%	-5.85%
Pendings	-11.33%	-18.13%	-16.24%
Distressed Sales	69.23%	-17.65%	-11.11%
Med. SP w/o distr	9.52%	20.20%	19.32%

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.