

Multi - Family Monthly Sales

	December 2015	January 2016	February 2016
SOLD	161	115	110
DOM	93	76	73
MEDIAN	\$166,500	\$155,000	\$165,000
LISTINGS	613	594	600
Pendings	372	351	358
Distressed Sales	26	28	24
Med. SP w/o distr	\$173,900	\$180,000	\$190,000
	% CHANGE 2014-15	% CHANGE 2015-16	% CHANGE 2015-16
SOLD	15.00%	16.16%	30.95%
DOM	32.86%	-3.80%	-6.41%
MEDIAN	19.78%	9.93%	9.63%
LISTINGS	-12.55%	-14.78%	-10.85%
Pendings	6.59%	-4.36%	1.13%
Distressed Sales	-35.00%	-22.22%	-4.00%
Med. SP w/o distr	8.72%	9.09%	14.46%
	December 2014	January 2015	February 2015
SOLD	140	99	84
DOM	70	79	78
MEDIAN	\$139,000	\$141,000	\$150,500
LISTINGS	701	697	673
Pendings	349	367	354
Distressed Sales	40	36	25
Med. SP w/o distr	\$159,950	\$165,000	\$166,000
	% CHANGE 2013-14	% CHANGE 2014-15	% CHANGE 2014-15
SOLD	34.62%	15.12%	1.20%
DOM	4.48%	-3.66%	-9.30%
MEDIAN	-7.33%	12.80%	8.27%
LISTINGS	8.68%	4.50%	-0.74%
Pendings	-0.57%	6.38%	1.14%
Distressed Sales	11.11%	-2.70%	-13.79%
Med. SP w/o distr	-4.73%	5.10%	10.70%
	December 2013	January 2014	February 2014
SOLD	104	86	83
DOM	67	82	86
MEDIAN	\$150,000	\$125,000	\$139,000
LISTINGS	645	667	678
Pendings	351	345	350
Distressed Sales	36	37	29
Med. SP w/o distr	\$167,900	\$157,000	\$149,950
	% CHANGE 2012-13	% CHANGE 2013-14	% CHANGE 2013-14
SOLD	-18.75%	7.50%	5.06%
DOM	-17.28%	-10.87%	-1.15%
MEDIAN	24.74%	8.23%	44.79%
LISTINGS	-3.59%	4.55%	5.44%
Pendings	-9.77%	-17.46%	-15.46%
Distressed Sales	-40.98%	12.12%	-38.30%
Med. SP w/o distr	0.24%	7.17%	2.35%

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.