

Condo Monthly Sales

| | December 2015 | January 2016 | February 2016 |
|--------------------------|------------------|------------------|------------------|
| SOLD | 125 | 99 | 107 |
| DOM | 96 | 109 | 101 |
| MEDIAN | \$170,000 | \$183,000 | \$190,000 |
| LISTINGS | 764 | 755 | 828 |
| Pendings | 203 | 223 | 256 |
| Distressed Sales | 10 | 8 | 7 |
| Med. SP w/o distr | \$183,000 | \$195,000 | \$204,999 |
| | | | |
| | % CHANGE 2014-15 | % CHANGE 2015-16 | % CHANGE 2015-16 |
| SOLD | -14.97% | 8.79% | 57.35% |
| DOM | -2.04% | 12.37% | -24.06% |
| MEDIAN | 3.03% | -11.81% | 5.26% |
| LISTINGS | -5.68% | -3.82% | 8.80% |
| Pendings | 10.33% | 13.78% | 9.87% |
| Distressed Sales | -58.33% | -33.33% | -50.00% |
| Med. SP w/o distr | -3.63% | -13.33% | 10.24% |
| | | | |
| | December 2014 | January 2015 | February 2015 |
| SOLD | 147 | 91 | 68 |
| DOM | 98 | 97 | 133 |
| MEDIAN | \$165,000 | \$207,500 | \$180,500 |
| LISTINGS | 810 | 785 | 761 |
| Pendings | 184 | 196 | 233 |
| Distressed Sales | 24 | 12 | 14 |
| Med. SP w/o distr | \$189,900 | \$225,000 | \$185,950 |
| | | | |
| | % CHANGE 2013-14 | % CHANGE 2014-15 | % CHANGE 2014-15 |
| SOLD | 26.72% | -5.21% | -8.11% |
| DOM | -8.41% | -15.65% | 22.02% |
| MEDIAN | -9.96% | 1.22% | -2.43% |
| LISTINGS | 2.53% | -4.73% | -13.03% |
| Pendings | -2.65% | -10.09% | -3.72% |
| Distressed Sales | 50.00% | -42.86% | -33.33% |
| Med. SP w/o distr | -7.37% | -2.17% | -16.24% |
| | | | |
| | December 2013 | January 2014 | February 2014 |
| SOLD | 121 | 96 | 74 |
| DOM | 136 | 115 | 109 |
| MEDIAN | \$200,000 | \$205,000 | \$185,000 |
| LISTINGS | 921 | 824 | 875 |
| Pendings | 191 | 218 | 242 |
| Distressed Sales | 21 | 21 | 21 |
| Med. SP w/o distr | \$200,000 | \$230,000 | \$222,000 |
| | | | |
| | % CHANGE 2012-13 | % CHANGE 2013-14 | % CHANGE 2013-14 |
| SOLD | 14.15% | 0.00% | -11.90% |
| DOM | 3.03% | -8.73% | -16.79% |
| MEDIAN | 22.89% | 2.78% | -4.34% |
| LISTINGS | -15.89% | -14.43% | -13.96% |
| Pendings | 1.06% | 7.39% | -0.82% |
| Distressed Sales | -30% | 50.00% | 0.00% |
| Med. SP w/o distr | -10.41% | -0.76% | -11.20% |

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.