

## Multi - Family Monthly Sales

	December 2014	January 2015	February 2015
SOLD	140	99	84
<b>DOM</b>	<b>70</b>	<b>79</b>	<b>78</b>
MEDIAN	\$139,000	\$141,000	\$150,500
<b>LISTINGS</b>	<b>701</b>	<b>697</b>	<b>673</b>
<b>Pendings</b>	<b>349</b>	<b>367</b>	<b>354</b>
<b>Distressed Sales</b>	<b>40</b>	<b>36</b>	<b>25</b>
<b>Med. SP w/o distr</b>	<b>\$159,950</b>	<b>\$165,000</b>	<b>\$166,000</b>
	% CHANGE 2013-14	% CHANGE 2014-15	% CHANGE 2014-15
SOLD	34.62%	15.12%	1.20%
<b>DOM</b>	<b>4.48%</b>	<b>-3.66%</b>	<b>-9.30%</b>
MEDIAN	-7.33%	12.80%	8.27%
<b>LISTINGS</b>	<b>8.68%</b>	<b>4.50%</b>	<b>-0.74%</b>
<b>Pendings</b>	<b>-0.57%</b>	<b>6.38%</b>	<b>1.14%</b>
<b>Distressed Sales</b>	<b>11.11%</b>	<b>-2.70%</b>	<b>-13.79%</b>
<b>Med. SP w/o distr</b>	<b>-4.73%</b>	<b>5.10%</b>	<b>10.70%</b>
	December 2013	January 2014	February 2014
SOLD	104	86	83
<b>DOM</b>	<b>67</b>	<b>82</b>	<b>86</b>
MEDIAN	\$150,000	\$125,000	\$139,000
<b>LISTINGS</b>	<b>645</b>	<b>667</b>	<b>678</b>
<b>Pendings</b>	<b>351</b>	<b>345</b>	<b>350</b>
<b>Distressed Sales</b>	<b>36</b>	<b>37</b>	<b>29</b>
<b>Med. SP w/o distr</b>	<b>\$167,900</b>	<b>\$157,000</b>	<b>\$149,950</b>
	% CHANGE 2012-13	% CHANGE 2013-14	% CHANGE 2013-14
SOLD	-18.75%	7.50%	5.06%
<b>DOM</b>	<b>-17.28%</b>	<b>-10.87%</b>	<b>-1.15%</b>
MEDIAN	24.74%	8.23%	44.79%
<b>LISTINGS</b>	<b>-3.59%</b>	<b>4.55%</b>	<b>5.44%</b>
<b>Pendings</b>	<b>-9.77%</b>	<b>-17.46%</b>	<b>-15.46%</b>
<b>Distressed Sales</b>	<b>-40.98%</b>	<b>12.12%</b>	<b>-38.30%</b>
<b>Med. SP w/o distr</b>	<b>0.24%</b>	<b>7.17%</b>	<b>2.35%</b>
	December 2012	January 2013	February 2013
SOLD	128	80	79
<b>DOM</b>	<b>81</b>	<b>92</b>	<b>87</b>
MEDIAN	\$120,250	\$115,500	\$96,000
<b>LISTINGS</b>	<b>669</b>	<b>638</b>	<b>643</b>
<b>Pendings</b>	<b>389</b>	<b>418</b>	<b>414</b>
<b>Distressed Sales</b>	<b>61</b>	<b>33</b>	<b>47</b>
<b>Med. SP w/o distr</b>	<b>\$167,500</b>	<b>\$146,500</b>	<b>\$146,500</b>
	% CHANGE 2011-12	% CHANGE 2012-13	% CHANGE 2012-13
SOLD	-3.76%	-13.04%	2.60%
<b>DOM</b>	<b>0.00%</b>	<b>8.24%</b>	<b>-19.44%</b>
MEDIAN	9.42%	4.90%	-7.69%
<b>LISTINGS</b>	<b>-27.04%</b>	<b>-28.79%</b>	<b>-25.84%</b>
<b>Pendings</b>	<b>6.87%</b>	<b>12.06%</b>	<b>-6.33%</b>
<b>Distressed Sales</b>	<b>-22.78%</b>	<b>-40.00%</b>	<b>6.82%</b>
<b>Med. SP w/o distr</b>	<b>10.20%</b>	<b>-2.27%</b>	<b>1.03%</b>

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.