

Multi - Family Monthly Sales

	December 2012	January 2013	February 2013
SOLD	128	80	79
DOM	81	92	87
MEDIAN	\$120,250	\$115,500	\$96,000
LISTINGS	669	638	643
Pendings	389	418	414
Distressed Sales	61	33	47
Med. SP w/o distr	\$167,500	\$146,500	\$146,500
	% CHANGE 2011-12	% CHANGE 2012-13	% CHANGE 2012-13
SOLD	-3.76%	-13.04%	2.60%
DOM	0.00%	8.24%	-19.44%
MEDIAN	9.42%	4.90%	-7.69%
LISTINGS	-27.04%	-28.79%	-25.84%
Pendings	6.87%	12.06%	-6.33%
Distressed Sales	-22.78%	-40.00%	6.82%
Med. SP w/o distr	10.20%	-2.27%	1.03%
	December 2011	January 2012	February 2012
SOLD	133	92	77
DOM	81	85	108
MEDIAN	\$109,900	\$110,100	\$104,000
LISTINGS	917	896	867
Pendings	364	373	442
Distressed Sales	79	55	44
Med. SP w/o distr	\$152,000	\$149,900	\$145,000
	% CHANGE 2010-11	% CHANGE 2011-12	% CHANGE 2011-12
SOLD	7.26%	27.78%	20.31%
DOM	2.53%	16.44%	22.73%
MEDIAN	-18.59%	-17.68%	8.33%
LISTINGS	-7.09%	-9.49%	-13.39%
Pendings	0.28%	1.08%	8.87%
Distressed Sales	36.21%	37.50%	12.82%
Med. SP w/o distr	-12.39%	-7.75%	-14.71%
	December 2010	January 2011	February 2011
SOLD	124	72	64
DOM	79	73	88
MEDIAN	\$135,000	\$133,750	\$96,000
LISTINGS	987	990	1,001
Pendings	363	369	406
Distressed Sales	58	40	39
Med. SP w/o distr	\$173,500	\$162,500	\$170,000
	% CHANGE 2009-10	% CHANGE 2010-11	% CHANGE 2010-11
SOLD	-32.61%	-44.19%	-50.77%
DOM	5.33%	15.87%	20.55%
MEDIAN	16.88%	21.59%	-2.78%
LISTINGS	4.89%	2.91%	0.10%
Pendings	-19.87%	-20.65%	-11.35%
Distressed Sales	-51.26%	-53.49%	-58.06%
Med. SP w/o distr	11.94%	5.52%	4.29%

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.