

## Condo Monthly Sales

	December 2012	January 2013	February 2013
SOLD	121	96	84
<b>DOM</b>	<b>136</b>	<b>126</b>	<b>131</b>
MEDIAN	\$200,000	\$199,450	\$193,400
<b>LISTINGS</b>	<b>921</b>	<b>963</b>	<b>1017</b>
<b>Pendings</b>	<b>191</b>	<b>203</b>	<b>244</b>
<b>Distressed Sales</b>	<b>21</b>	<b>14</b>	<b>21</b>
<b>Med. SP w/o distr</b>	<b>\$200,000</b>	<b>\$231,750</b>	<b>\$250,000</b>
	% CHANGE 2011-12	% CHANGE 2012-13	% CHANGE 2012-13
SOLD	14.15%	60.00%	29.23%
<b>DOM</b>	<b>3.03%</b>	<b>21.15%</b>	<b>25.96%</b>
MEDIAN	22.89%	28.30%	54.72%
<b>LISTINGS</b>	<b>-15.89%</b>	<b>-16.19%</b>	<b>-16.64%</b>
<b>Pendings</b>	<b>1.06%</b>	<b>2.01%</b>	<b>5.63%</b>
<b>Distressed Sales</b>	<b>-30.00%</b>	<b>-22.22%</b>	<b>-4.55%</b>
<b>Med. SP w/o distr</b>	<b>-10.41%</b>	<b>19.61%</b>	<b>42.86%</b>
	December 2011	January 2012	February 2012
SOLD	106	60	65
<b>DOM</b>	<b>132</b>	<b>104</b>	<b>104</b>
MEDIAN	\$162,750	\$155,450	\$125,000
<b>LISTINGS</b>	<b>1,095</b>	<b>1,149</b>	<b>1,220</b>
<b>Pendings</b>	<b>189</b>	<b>199</b>	<b>231</b>
<b>Distressed Sales</b>	<b>30</b>	<b>18</b>	<b>22</b>
<b>Med. SP w/o distr</b>	<b>\$223,250</b>	<b>\$193,750</b>	<b>\$175,000</b>
	% CHANGE 2010-11	% CHANGE 2011-12	% CHANGE 2011-12
SOLD	39.47%	3.45%	12.07%
<b>DOM</b>	<b>3.94%</b>	<b>-19.38%</b>	<b>-8.77%</b>
MEDIAN	-8.82%	-25.08%	-25.60%
<b>LISTINGS</b>	<b>-9.95%</b>	<b>-9.38%</b>	<b>-8.89%</b>
<b>Pendings</b>	<b>2.72%</b>	<b>-3.40%</b>	<b>8.96%</b>
<b>Distressed Sales</b>	<b>114%</b>	<b>38.46%</b>	<b>57.14%</b>
<b>Med. SP w/o distr</b>	<b>11.10%</b>	<b>-16.85%</b>	<b>-23.58%</b>
	December 2010	January 2011	February 2011
SOLD	76	58	58
<b>DOM</b>	<b>127</b>	<b>129</b>	<b>114</b>
MEDIAN	\$178,500	\$207,500	\$168,000
<b>LISTINGS</b>	<b>1,216</b>	<b>1,268</b>	<b>1,339</b>
<b>Pendings</b>	<b>184</b>	<b>206</b>	<b>212</b>
<b>Distressed Sales</b>	<b>14</b>	<b>13</b>	<b>14</b>
<b>Med. SP w/o distr</b>	<b>\$200,950</b>	<b>\$233,000</b>	<b>\$229,000</b>
	% CHANGE 2009-10	% CHANGE 2010-11	% CHANGE 2010-11
SOLD	-34.48%	-9.38%	0.00%
<b>DOM</b>	<b>14.41%</b>	<b>-7.19%</b>	<b>-20.28%</b>
MEDIAN	-3.51%	25.00%	-20.75%
<b>LISTINGS</b>	<b>-4.63%</b>	<b>-5.30%</b>	<b>-2.48%</b>
<b>Pendings</b>	<b>-4.17%</b>	<b>0.00%</b>	<b>-16.21%</b>
<b>Distressed Sales</b>	<b>-50.00%</b>	<b>-13.33%</b>	<b>-6.67%</b>
<b>Med. SP w/o distr</b>	<b>-4.76%</b>	<b>25.95%</b>	<b>2.32%</b>

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.