

Multi - Family Monthly Sales

	December 2010	January 2011	February 2011
SOLD	124	72	64
DOM	79	73	88
MEDIAN	\$135,000	\$133,750	\$96,000
LISTINGS	987	990	1,001
Pendings	363	369	406
Distressed Sales	58	40	39
Med. SP w/o distr	\$173,500	\$162,500	\$170,000
	% CHANGE 2009-10	% CHANGE 2010-11	% CHANGE 2010-11
SOLD	-32.61%	-44.19%	-50.77%
DOM	5.33%	15.87%	20.55%
MEDIAN	16.88%	21.59%	-2.78%
LISTINGS	4.89%	2.91%	0.10%
Pendings	-19.87%	-20.65%	-11.35%
Distressed Sales	-51.26%	-53.49%	-58.06%
Med. SP w/o distr	11.94%	5.52%	4.29%
	December 2009	January 2010	February 2010
SOLD	184	129	130
DOM	75	63	73
MEDIAN	\$115,500	\$110,000	\$98,750
LISTINGS	941	962	1,000
Pendings	453	465	458
Distressed Sales	119	86	93
Med. SP w/o distr	\$155,000	\$154,000	\$163,000
	% CHANGE 2008-09	% CHANGE 2009-10	% CHANGE 2009-10
SOLD	-10.24%	-21.34%	-19.75%
DOM	-15.73%	-36.36%	-25.51%
MEDIAN	21.58%	20.88%	23.44%
LISTINGS	-22.36%	-21.98%	-13.04%
Pendings	-19.11%	-16.67%	-25.77%
Distressed Sales	-26.99%	-35.82%	-32.12%
Med. SP w/o distr	-4.62%	-13.24%	-7.07%
	December 2008	January 2009	February 2009
SOLD	205	164	162
DOM	89	99	98
MEDIAN	\$95,000	\$91,000	\$80,000
LISTINGS	1,212	1,233	1,150
Pendings	560	558	617
Distressed Sales	163	134	137
Med. SP w/o distr	\$162,500	\$177,500	\$175,396
	% CHANGE 2007-08	% CHANGE 2008-09	% CHANGE 2008-09
SOLD	102.97%	152.31%	70.53%
DOM	27.14%	-6.60%	7.69%
MEDIAN	-52.50%	-40.13%	-54.29%
LISTINGS			
Pendings			