

Multifamily Monthly Sales

	October 2020	November 2020	December 2020
SOLD	216	193	238
DOM	31	42	40
MEDIAN	\$330,000	\$330,100	\$338,250
LISTINGS	493	458	377
Pendings	437	424	369
Distressed Sales	4	1	2
Med. SP w/o distr	\$330,000	\$330,550	\$339,500
% CHANGE 2019-20			
SOLD	14.89%	-1.53%	39.18%
DOM	-36.73%	2.44%	-9.09%
MEDIAN	20.00%	17.89%	18.68%
LISTINGS	-5.19%	2.23%	-2.33%
Pendings	18.75%	28.88%	28.57%
Distressed Sales	-20.00%	-75.00%	-71.43%
Med. SP w/o distr	19.57%	18.05%	18.29%
	October 2019	November 2019	December 2019
SOLD	188	196	171
DOM	49	41	44
MEDIAN	\$275,000	\$280,000	\$285,000
LISTINGS	520	448	386
Pendings	368	329	287
Distressed Sales	5	4	7
Med. SP w/o distr	\$276,000	\$280,000	\$287,000
% CHANGE 218-19			
SOLD	-1.05%	7.10%	0.59%
DOM	-5.77%	-24.07%	-6.38%
MEDIAN	9.58%	12.00%	9.85%
LISTINGS	-17.07%	-20.85%	-20.58%
Pendings	3.95%	-2.37%	3.61%
Distressed Sales	-28.57%	-33.33%	-36.36%
Med. SP w/o distr	8.24%	9.80%	14.80%
	October 2018	November 2018	December 2018
SOLD	190	183	170
DOM	52	54	47
MEDIAN	\$250,950	\$250,000	\$259,450
LISTINGS	627	566	486
Pendings	354	337	277
Distressed Sales	7	6	11
Med. SP w/o distr	\$255,000	\$255,000	\$250,000
% CHANGE 2016-17			
SOLD	6.74%	25.34%	-13.71%
DOM	92.59%	17.39%	-6.00%
MEDIAN	14.35%	7.69%	15.31%
LISTINGS	13.59%	15.98%	19.12%
Pendings	-3.01%	-11.78%	-11.50%
Distressed Sales	-53.33%	-53.85%	-50.00%
Med. SP w/o distr	11.84%	6.25%	8.70%

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.