

## Multifamily Monthly Sales

	October 2019	November 2019	December 2019
SOLD	188	196	171
<b>DOM</b>	<b>49</b>	<b>41</b>	<b>44</b>
MEDIAN	\$275,000	\$280,000	\$285,000
<b>LISTINGS</b>	<b>520</b>	<b>448</b>	<b>386</b>
<b>Pendings</b>	<b>368</b>	<b>329</b>	<b>287</b>
<b>Distressed Sales</b>	<b>5</b>	<b>4</b>	<b>7</b>
<b>Med. SP w/o distr</b>	<b>\$276,000</b>	<b>\$280,000</b>	<b>\$287,000</b>
% CHANGE 2018-19			
SOLD	-1.05%	7.10%	0.59%
<b>DOM</b>	<b>-5.77%</b>	<b>-24.07%</b>	<b>-6.38%</b>
MEDIAN	9.58%	12.00%	9.85%
<b>LISTINGS</b>	<b>-17.07%</b>	<b>-20.85%</b>	<b>-20.58%</b>
<b>Pendings</b>	<b>3.95%</b>	<b>-2.37%</b>	<b>3.61%</b>
<b>Distressed Sales</b>	<b>-28.57%</b>	<b>-33.33%</b>	<b>-36.36%</b>
<b>Med. SP w/o distr</b>	<b>8.24%</b>	<b>9.80%</b>	<b>14.80%</b>
	October 2018	November 2018	December 2018
SOLD	190	183	170
<b>DOM</b>	<b>52</b>	<b>54</b>	<b>47</b>
MEDIAN	\$250,950	\$250,000	\$259,450
<b>LISTINGS</b>	<b>627</b>	<b>566</b>	<b>486</b>
<b>Pendings</b>	<b>354</b>	<b>337</b>	<b>277</b>
<b>Distressed Sales</b>	<b>7</b>	<b>6</b>	<b>11</b>
<b>Med. SP w/o distr</b>	<b>\$255,000</b>	<b>\$255,000</b>	<b>\$250,000</b>
% CHANGE 2017-18			
SOLD	6.74%	25.34%	-13.71%
<b>DOM</b>	<b>92.59%</b>	<b>17.39%</b>	<b>-6.00%</b>
MEDIAN	14.35%	7.69%	15.31%
<b>LISTINGS</b>	<b>13.59%</b>	<b>15.98%</b>	<b>19.12%</b>
<b>Pendings</b>	<b>-3.01%</b>	<b>-11.78%</b>	<b>-11.50%</b>
<b>Distressed Sales</b>	<b>-53.33%</b>	<b>-53.85%</b>	<b>-50.00%</b>
<b>Med. SP w/o distr</b>	<b>11.84%</b>	<b>6.25%</b>	<b>8.70%</b>
	October 2017	November 2017	December 2017
SOLD	178	146	197
<b>DOM</b>	<b>27</b>	<b>46</b>	<b>50</b>
MEDIAN	\$219,450	\$232,150	\$225,000
<b>LISTINGS</b>	<b>552</b>	<b>488</b>	<b>408</b>
<b>Pendings</b>	<b>365</b>	<b>382</b>	<b>313</b>
<b>Distressed Sales</b>	<b>15</b>	<b>13</b>	<b>22</b>
<b>Med. SP w/o distr</b>	<b>\$228,000</b>	<b>\$240,000</b>	<b>\$229,999</b>
% CHANGE 2016-17			
SOLD	7.88%	-9.88%	38.73%
<b>DOM</b>	<b>-55.00%</b>	<b>-25.81%</b>	<b>-26.47%</b>
MEDIAN	21.92%	26.86%	11.41%
<b>LISTINGS</b>	<b>-13.07%</b>	<b>-17.71%</b>	<b>-20.16%</b>
<b>Pendings</b>	<b>-14.92%</b>	<b>-1.55%</b>	<b>-11.33%</b>
<b>Distressed Sales</b>	<b>-48.28%</b>	<b>-59.38%</b>	<b>69.23%</b>
<b>Med. SP w/o distr</b>	<b>14.00%</b>	<b>18.81%</b>	<b>9.52%</b>

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.