

## Multi - Family Monthly Sales

2015	October	November	December
SOLD	130	114	161
<b>DOM</b>	<b>58</b>	<b>97</b>	<b>93</b>
MEDIAN	\$178,000	\$175,000	\$166,500
<b>LISTINGS</b>	<b>764</b>	<b>720</b>	<b>613</b>
<b>Pendings</b>	<b>390</b>	<b>369</b>	<b>372</b>
<b>Distressed Sales</b>	<b>30</b>	<b>22</b>	<b>26</b>
<b>Med. SP w/o distr</b>	<b>\$186,500</b>	<b>\$188,700</b>	<b>\$173,900</b>
% CHANGE 2014-15			
SOLD	-5.80%	32.56%	15.00%
<b>DOM</b>	<b>-14.71%</b>	<b>27.63%</b>	<b>32.86%</b>
MEDIAN	5.95%	15.13%	19.78%
<b>LISTINGS</b>	<b>-13.67%</b>	<b>-9.43%</b>	<b>-12.55%</b>
<b>Pendings</b>	<b>-0.26%</b>	<b>-3.66%</b>	<b>6.59%</b>
<b>Distressed Sales</b>	<b>-18.92%</b>	<b>-8.33%</b>	<b>-35.00%</b>
<b>Med. SP w/o distr</b>	<b>11.01%</b>	<b>13.50%</b>	<b>8.72%</b>
2014	October	November	December
SOLD	138	86	140
<b>DOM</b>	<b>68</b>	<b>76</b>	<b>70</b>
MEDIAN	\$168,000	\$152,000	\$139,000
<b>LISTINGS</b>	<b>885</b>	<b>795</b>	<b>701</b>
<b>Pendings</b>	<b>391</b>	<b>383</b>	<b>349</b>
<b>Distressed Sales</b>	<b>37</b>	<b>24</b>	<b>40</b>
<b>Med. SP w/o distr</b>	<b>\$168,000</b>	<b>\$166,250</b>	<b>\$159,950</b>
% CHANGE 2013-14			
SOLD	4.55%	-28.93%	34.62%
<b>DOM</b>	<b>-9.33%</b>	<b>-5.00%</b>	<b>4.48%</b>
MEDIAN	29.73%	7.04%	-7.33%
<b>LISTINGS</b>	<b>16.75%</b>	<b>9.66%</b>	<b>8.68%</b>
<b>Pendings</b>	<b>4.83%</b>	<b>8.81%</b>	<b>-0.57%</b>
<b>Distressed Sales</b>	<b>-33.93%</b>	<b>-38.46%</b>	<b>11.11%</b>
<b>Med. SP w/o distr</b>	<b>-0.88%</b>	<b>-4.45%</b>	<b>-4.73%</b>
2013	October	November	December
SOLD	132	121	104
<b>DOM</b>	<b>75</b>	<b>80</b>	<b>67</b>
MEDIAN	\$129,500	\$142,000	\$150,000
<b>LISTINGS</b>	<b>758</b>	<b>725</b>	<b>645</b>
<b>Pendings</b>	<b>373</b>	<b>352</b>	<b>351</b>
<b>Distressed Sales</b>	<b>56</b>	<b>39</b>	<b>36</b>
<b>Med. SP w/o distr</b>	<b>\$169,500</b>	<b>\$174,000</b>	<b>\$167,900</b>
% CHANGE 2012-13			
SOLD	6.45%	18.63%	-18.75%
<b>DOM</b>	<b>-9.64%</b>	<b>-20.00%</b>	<b>-17.28%</b>
MEDIAN	7.56%	18.38%	24.74%
<b>LISTINGS</b>	<b>-0.26%</b>	<b>3.72%</b>	<b>-3.59%</b>
<b>Pendings</b>	<b>-13.05%</b>	<b>-17.37%</b>	<b>-9.77%</b>
<b>Distressed Sales</b>	<b>0.00%</b>	<b>-11.36%</b>	<b>-40.98%</b>
<b>Med. SP w/o distr</b>	<b>13.38%</b>	<b>10.51%</b>	<b>0.24%</b>

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.