

Multi - Family Monthly Sales

2012	October	November	December
SOLD	124	102	128
DOM	83	100	81
MEDIAN	\$120,400	\$119,950	\$120,250
LISTINGS	760	699	669
Pendings	429	426	389
Distressed Sales	56	44	61
Med. SP w/o distr	\$149,500	\$157,450	\$167,500
% CHANGE 2011-12			
SOLD	14.81%	-17.07%	-3.76%
DOM	6.41%	13.64%	0.00%
MEDIAN	20.40%	-0.04%	9.42%
LISTINGS	-26.43%	-29.96%	-27.04%
Pendings	9.72%	9.51%	6.87%
Distressed Sales	-12.50%	-39.73%	-22.78%
Med. SP w/o distr	10.95%	4.27%	10.20%
2011	October	November	December
SOLD	108	123	133
DOM	78	88	81
MEDIAN	\$100,000	\$120,000	\$109,900
LISTINGS	1033	998	917
Pendings	391	389	364
Distressed Sales	64	73	79
Med. SP w/o distr	\$134,750	\$151,000	\$152,000
% CHANGE 2010-11			
SOLD	0.93%	10.81%	7.26%
DOM	8.33%	2.33%	2.53%
MEDIAN	-31.03%	-4.00%	-18.59%
LISTINGS	-9.31%	-8.10%	-7.09%
Pendings	2.62%	5.71%	0.28%
Distressed Sales	25.49%	10.61%	36.21%
Med. SP w/o distr	-24.62%	-2.58%	-12.39%
2010	October	November	December
SOLD	107	111	124
DOM	72	86	79
MEDIAN	\$145,000	\$125,000	\$135,000
LISTINGS	1,139	1,086	987
Pendings	381	368	363
Distressed Sales	51	66	58
Med. SP w/o distr	\$178,750	\$155,000	\$173,500
% CHANGE 2009-10			
SOLD	-42.78%	-35.09%	-32.61%
DOM	-1.37%	13.16%	5.33%
MEDIAN	31.82%	8.79%	16.88%
LISTINGS	17.54%	9.92%	4.89%
Pendings	-29.70%	-26.10%	-19.87%
Distressed Sales	-59.84%	-37.74%	-51.26%
Med. SP w/o distr	5.15%	-8.82%	11.94%

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.