

## Condo Monthly Sales

2012	October	November	December
SOLD	124	123	121
<b>DOM</b>	<b>103</b>	<b>144</b>	<b>136</b>
MEDIAN	\$170,000	\$205,000	\$200,000
<b>LISTINGS</b>	<b>1073</b>	<b>978</b>	<b>921</b>
<b>Pendings</b>	<b>234</b>	<b>208</b>	<b>191</b>
<b>Distressed Sales</b>	<b>23</b>	<b>26</b>	<b>21</b>
<b>Med. SP w/o distr</b>	<b>\$205,000</b>	<b>\$239,900</b>	<b>\$200,000</b>
% CHANGE 2011-12			
SOLD	36.26%	32.26%	14.15%
<b>DOM</b>	<b>-15.57%</b>	<b>37.14%</b>	<b>3.03%</b>
MEDIAN	20.57%	25.38%	22.89%
<b>LISTINGS</b>	<b>-15.84%</b>	<b>-18.23%</b>	<b>-15.89%</b>
<b>Pendings</b>	<b>-4.49%</b>	<b>-1.89%</b>	<b>1.06%</b>
<b>Distressed Sales</b>	<b>-26%</b>	<b>-4%</b>	<b>-30%</b>
<b>Med. SP w/o distr</b>	<b>16.18%</b>	<b>3.85%</b>	<b>-10.41%</b>
2011	October	November	December
SOLD	91	93	106
<b>DOM</b>	<b>122</b>	<b>105</b>	<b>132</b>
MEDIAN	\$141,000	\$163,500	\$162,750
<b>LISTINGS</b>	<b>1,275</b>	<b>1,196</b>	<b>1,095</b>
<b>Pendings</b>	<b>245</b>	<b>212</b>	<b>189</b>
<b>Distressed Sales</b>	<b>31</b>	<b>27</b>	<b>30</b>
<b>Med. SP w/o distr</b>	<b>\$176,450</b>	<b>\$231,000</b>	<b>\$223,250</b>
% CHANGE 2010-11			
SOLD	24.66%	1.09%	39.47%
<b>DOM</b>	<b>14.02%</b>	<b>-13.22%</b>	<b>3.94%</b>
MEDIAN	-18.73%	-17.42%	-8.82%
<b>LISTINGS</b>	<b>-9.45%</b>	<b>-10.61%</b>	<b>-9.95%</b>
<b>Pendings</b>	<b>9.87%</b>	<b>5.47%</b>	<b>2.72%</b>
<b>Distressed Sales</b>	<b>138%</b>	<b>23%</b>	<b>114%</b>
<b>Med. SP w/o distr</b>	<b>-4.35%</b>	<b>-6.19%</b>	<b>11.10%</b>
2010	October	November	December
SOLD	73	92	76
<b>DOM</b>	<b>107</b>	<b>121</b>	<b>127</b>
MEDIAN	\$173,500	\$198,000	\$178,500
<b>LISTINGS</b>	<b>1,408</b>	<b>1,338</b>	<b>1,216</b>
<b>Pendings</b>	<b>223</b>	<b>201</b>	<b>184</b>
<b>Distressed Sales</b>	<b>13</b>	<b>22</b>	<b>14</b>
<b>Med. SP w/o distr</b>	<b>\$184,475</b>	<b>\$246,250</b>	<b>\$200,950</b>
% CHANGE 2009-10			
SOLD	-34.23%	-26.98%	-34.48%
<b>DOM</b>	<b>-20.15%</b>	<b>-1.63%</b>	<b>14.41%</b>
MEDIAN	7.76%	13.47%	-3.51%
<b>LISTINGS</b>	<b>5.31%</b>	<b>3.16%</b>	<b>-4.63%</b>
<b>Pendings</b>	<b>-12.20%</b>	<b>-8.22%</b>	<b>-4.17%</b>
<b>Distressed Sales</b>	<b>-23.53%</b>	<b>-4.35%</b>	<b>-50.00%</b>
<b>Med. SP w/o distr</b>	<b>1.64%</b>	<b>33.11%</b>	<b>-4.76%</b>

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.