

Multi - Family Monthly Sales

2011	October	November	December
SOLD	108	123	133
DOM	78	88	81
MEDIAN	\$100,000	\$120,000	\$109,900
LISTINGS	1,033	998	917
Pendings	391	389	364
Distressed Sales	64	73	79
Med. SP w/o distr	\$134,750	\$151,000	\$152,000
% CHANGE 2010-11			
SOLD	0.93%	10.81%	7.26%
DOM	8.33%	2.33%	2.53%
MEDIAN	-31.03%	-4.00%	-18.59%
LISTINGS	-9.31%	-8.10%	-7.09%
Pendings	2.62%	5.71%	0.28%
Distressed Sales	25.49%	10.61%	36.21%
Med. SP w/o distr	-24.62%	-2.58%	-12.39%
2010	October	November	December
SOLD	107	111	124
DOM	72	86	79
MEDIAN	\$145,000	\$125,000	\$135,000
LISTINGS	1,139	1,086	987
Pendings	381	368	363
Distressed Sales	51	66	58
Med. SP w/o distr	\$178,750	\$155,000	\$173,500
% CHANGE 2009-10			
SOLD	-42.78%	-35.09%	-32.61%
DOM	-1.37%	13.16%	5.33%
MEDIAN	31.82%	8.79%	16.88%
LISTINGS	17.54%	9.92%	4.89%
Pendings	-29.70%	-26.10%	-19.87%
Distressed Sales	-59.84%	-37.74%	-51.26%
Med. SP w/o distr	5.15%	-8.82%	11.94%
2009	October	November	December
SOLD	187	171	184
DOM	73	76	75
MEDIAN	\$110,000	\$114,900	\$115,500
LISTINGS	969	988	941
Pendings	542	498	453
Distressed Sales	127	106	119
Med. SP w/o distr	\$170,000	\$170,000	\$155,000
% CHANGE 2008-09			
SOLD	-3.11%	19.58%	-10.24%
DOM	-18.89%	-30.28%	-15.73%
MEDIAN	-5.17%	9.43%	21.58%
LISTINGS	-30.64%	-26.65%	-22.36%
Pendings	-9.52%	-10.75%	-19.11%
Distressed Sales	-18.59%	-7.83%	-26.99%
Med. SP w/o distr	-20.93%	-4.23%	-4.62%

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.