

**Multi Family Sales  
December 2009**

<b>2009</b>	<b>October</b>	<b>November</b>	<b>December</b>
SOLD	187	171	184
<b>DOM</b>	<b>73</b>	<b>76</b>	<b>75</b>
MEDIAN	\$ 110,000	\$ 114,900	\$ 115,500
<b>LISTINGS</b>	<b>969</b>	<b>988</b>	<b>941</b>
<b>Pendings</b>	<b>542</b>	<b>498</b>	<b>453</b>
<b>Distressed Sales</b>	<b>127</b>	<b>106</b>	<b>119</b>
<b>Med. SP w/o distr</b>	<b>\$ 170,000</b>	<b>\$ 170,000</b>	<b>\$ 155,000</b>
% CHANGE 08-09			
SOLD	-3.11%	19.58%	-10.24%
<b>DOM</b>	<b>-18.89%</b>	<b>-30.28%</b>	<b>-15.73%</b>
MEDIAN	-5.17%	9.43%	21.58%
<b>LISTINGS</b>	<b>-30.64%</b>	<b>-26.65%</b>	<b>-22.36%</b>
<b>Pendings</b>	<b>-9.52%</b>	<b>-10.75%</b>	<b>-19.11%</b>
<b>Distressed Sales</b>	<b>-18.59%</b>	<b>-7.83%</b>	<b>-26.99%</b>
<b>Med. SP w/o distr</b>	<b>-20.93%</b>	<b>-4.23%</b>	<b>-4.62%</b>
<b>2008</b>	<b>October</b>	<b>November</b>	<b>December</b>
SOLD	193	143	205
<b>DOM</b>	<b>90</b>	<b>109</b>	<b>89</b>
MEDIAN	\$ 116,000	\$ 105,000	\$ 95,000
<b>LISTINGS</b>	<b>1,397</b>	<b>1,347</b>	<b>1,212</b>
<b>Pendings</b>	<b>599</b>	<b>558</b>	<b>560</b>
<b>Distressed Sales</b>	<b>156</b>	<b>115</b>	<b>163</b>
<b>Med. SP w/o distr</b>	<b>\$215,000</b>	<b>\$177,500</b>	<b>\$162,500</b>
% CHANGE 07-08			
SOLD	124.42%	45.92%	102.97%
<b>DOM</b>	<b>-11.76%</b>	<b>15.96%</b>	<b>27.14%</b>
MEDIAN	-49.12%	-51.16%	-52.50%
<b>LISTINGS</b>			
<b>Pendings</b>			
<b>2007</b>	<b>October</b>	<b>November</b>	<b>December</b>
SOLD	86	98	101
<b>DOM</b>	<b>102</b>	<b>94</b>	<b>70</b>
MEDIAN	\$228,000	\$ 215,000	\$ 200,000
<b>LISTINGS</b>	<b>na</b>	<b>na</b>	<b>na</b>
<b>Pendings</b>	<b>na</b>	<b>na</b>	<b>na</b>