

## Multifamily Monthly Sales

	June 2020	July 2020	August 2020
SOLD	123	148	175
<b>DOM</b>	<b>42</b>	<b>43</b>	<b>47</b>
MEDIAN	\$300,000	\$300,000	\$310,000
<b>LISTINGS</b>	<b>368</b>	<b>375</b>	<b>436</b>
<b>Pendings</b>	<b>310</b>	<b>387</b>	<b>421</b>
<b>Distressed Sales</b>	<b>4</b>	<b>8</b>	<b>0</b>
<b>Med. SP w/o distr</b>	<b>\$300,000</b>	<b>\$304,950</b>	<b>\$310,000</b>
% CHANGE 2019-20			
SOLD	-19.08%	-27.09%	-10.71%
<b>DOM</b>	<b>-12.50%</b>	<b>2.38%</b>	<b>9.30%</b>
MEDIAN	7.82%	11.11%	12.73%
<b>LISTINGS</b>	<b>-25.35%</b>	<b>-26.61%</b>	<b>-13.15%</b>
<b>Pendings</b>	<b>-22.50%</b>	<b>4.31%</b>	<b>7.95%</b>
<b>Distressed Sales</b>	<b>-20.00%</b>	<b>166.67%</b>	<b>-100.00%</b>
<b>Med. SP w/o distr</b>	<b>7.14%</b>	<b>12.68%</b>	<b>11.51%</b>
	June 2019	July 2019	August 2019
SOLD	152	203	196
<b>DOM</b>	<b>48</b>	<b>42</b>	<b>43</b>
MEDIAN	\$278,250	\$270,000	\$275,000
<b>LISTINGS</b>	<b>493</b>	<b>511</b>	<b>502</b>
<b>Pendings</b>	<b>400</b>	<b>371</b>	<b>390</b>
<b>Distressed Sales</b>	<b>5</b>	<b>3</b>	<b>7</b>
<b>Med. SP w/o distr</b>	<b>\$280,000</b>	<b>\$270,625</b>	<b>\$278,000</b>
% CHANGE 218-19			
SOLD	-25.85%	18.71%	-7.98%
<b>DOM</b>	<b>2.13%</b>	<b>2.44%</b>	<b>-2.27%</b>
MEDIAN	11.30%	8.00%	10.04%
<b>LISTINGS</b>	<b>-17.42%</b>	<b>-24.96%</b>	<b>-25.30%</b>
<b>Pendings</b>	<b>17.30%</b>	<b>6.92%</b>	<b>20.00%</b>
<b>Distressed Sales</b>	<b>-37.50%</b>	<b>-66.67%</b>	<b>-36.36%</b>
<b>Med. SP w/o distr</b>	<b>12.00%</b>	<b>8.25%</b>	<b>11.20%</b>
	June 2018	July 2018	August 2018
SOLD	205	171	213
<b>DOM</b>	<b>47</b>	<b>41</b>	<b>44</b>
MEDIAN	\$250,000	\$250,000	\$249,900
<b>LISTINGS</b>	<b>597</b>	<b>681</b>	<b>672</b>
<b>Pendings</b>	<b>341</b>	<b>347</b>	<b>325</b>
<b>Distressed Sales</b>	<b>8</b>	<b>9</b>	<b>11</b>
<b>Med. SP w/o distr</b>	<b>\$250,000</b>	<b>\$250,000</b>	<b>\$250,000</b>
% CHANGE 2016-17			
SOLD	2.50%	20.42%	23.12%
<b>DOM</b>	<b>-6.00%</b>	<b>24.24%</b>	<b>-18.52%</b>
MEDIAN	19.05%	9.67%	13.59%
<b>LISTINGS</b>	<b>13.71%</b>	<b>24.50%</b>	<b>22.40%</b>
<b>Pendings</b>	<b>-20.88%</b>	<b>-15.37%</b>	<b>-20.73%</b>
<b>Distressed Sales</b>	<b>-63.64%</b>	<b>-50.00%</b>	<b>-21.43%</b>
<b>Med. SP w/o distr</b>	<b>16.28%</b>	<b>6.38%</b>	<b>12.61%</b>

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.