

Multifamily Monthly Sales

	June 2019	July 2019	August 2019
SOLD	152	203	196
DOM	48	42	43
MEDIAN	\$278,250	\$270,000	\$275,000
LISTINGS	493	511	502
Pendings	400	371	390
Distressed Sales	5	3	7
Med. SP w/o distr	\$280,000	\$270,625	\$278,000
% CHANGE 2018-19			
SOLD	-25.85%	18.71%	-7.98%
DOM	2.13%	2.44%	-2.27%
MEDIAN	11.30%	8.00%	10.04%
LISTINGS	-17.42%	-24.96%	-25.30%
Pendings	17.30%	6.92%	20.00%
Distressed Sales	-37.50%	-66.67%	-36.36%
Med. SP w/o distr	12.00%	8.25%	11.20%
	June 2018	July 2018	August 2018
SOLD	205	171	213
DOM	47	41	44
MEDIAN	\$250,000	\$250,000	\$249,900
LISTINGS	597	681	672
Pendings	341	347	325
Distressed Sales	8	9	11
Med. SP w/o distr	\$250,000	\$250,000	\$250,000
% CHANGE 2017-18			
SOLD	2.50%	20.42%	23.12%
DOM	-6.00%	24.24%	-18.52%
MEDIAN	19.05%	9.67%	13.59%
LISTINGS	13.71%	24.50%	22.40%
Pendings	-20.88%	-15.37%	-20.73%
Distressed Sales	-63.64%	-50.00%	-21.43%
Med. SP w/o distr	16.28%	6.38%	12.61%
	June 2017	July 2017	August 2017
SOLD	200	142	173
DOM	50	33	54
MEDIAN	\$210,000	\$227,950	\$220,000
LISTINGS	525	547	549
Pendings	431	410	410
Distressed Sales	22	18	14
Med. SP w/o distr	\$215,000	\$235,000	\$222,000
% CHANGE 2016-17			
SOLD	29.87%	8.40%	6.79%
DOM	-23.08%	-45.90%	-28.00%
MEDIAN	13.51%	19.97%	11.25%
LISTINGS	-22.34%	-21.41%	-23.96%
Pendings	2.13%	-3.98%	-6.61%
Distressed Sales	4.76%	0.00%	-6.67%
Med. SP w/o distr	8.59%	15.20%	8.29%

Please note: Monthly statewide statistics may vary slightly from town by town data as the latter is updated as sales are recorded throughout the year. Conversely, monthly statewide statistics are pulled one time only, approximately two weeks following the end of the previous month. Monthly statewide statistics therefore, contain the majority of sales, but sales following the pull date are not included.